FIRST REGULAR SESSION

SENATE BILL NO. 483

94TH GENERAL ASSEMBLY

INTRODUCED BY SENATOR RUPP.

Read 1st time February 8, 2007, and ordered printed.

2111S.01I

TERRY L. SPIELER, Secretary

AN ACT

To amend chapter 374, RSMo, by adding thereto fourteen new sections relating to the market conduct surveillance act, with penalty provisions.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Chapter 374, RSMo, is amended by adding thereto fourteen

- 2 new sections, to be known as sections 374.900, 374.903, 374.906, 374.909,
- 3 374.912, 374.915, 374.918, 374.921, 374.924, 374.927, 374.930, 374.933, 374.936,
- 4 and 374.940, to read as follows:

374.900. Sections 374.900 to 374.940 shall be known and may be cited as the "Market Conduct Surveillance Act".

374.903. The purpose of this act is to establish a framework for insurance department market conduct actions, including:

- 3 (1) Processes and systems for identifying, assessing, and 4 prioritizing market conduct problems that have a substantial adverse
- 5 impact on consumers, policyholders, and claimants;
- 6 (2) Market conduct actions by the director to substantiate such 7 market conduct problems and a means to remedy significant market
- 8 conduct problems; and
- 9 (3) Procedures to communicate and coordinate market conduct 10 actions among states to foster the most efficient and effective use of
- 11 resources.

374.906. As used in sections 374.900 to 374.940 the following 2 terms mean:

- 3 (1) "Complaint", a written or documented oral communication to
- the department of insurance, financial and professional registration
- 5 primarily expressing a grievance, meaning and expression of

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6 dissatisfaction. For health companies, a grievance is a written 7 complaint submitted by or on behalf of a covered person;

- 8 (2) "Comprehensive market conduct examination", a review of 9 one or more lines of business of an insurer domiciled in this state that 10 is not conducted for cause. The term includes a review of rating, tier 11 classification, underwriting, policyholder service, claims, marketing 12 and sales, producer licensing, complaint handling practices, or 13 compliance procedures and policies;
 - (3) "Department", or "insurance department", the department of insurance, financial and professional registration;
- 16 (4) "Desk examination", a targeted examination that is conducted 17 by an examiner at a location other than the insurer's premises. A desk 18 examination is usually performed at the department's offices with the 19 insurer providing requested documents by hard copy, microfiche, discs, 20 or other electronic media, for review;
- 21 (5) "Director", the director of the department of insurance, 22 financial and professional registration;
- (6) "Insurance compliance audit", a voluntary, internal evaluation, review, assessment, audit, or investigation for the purpose of identifying or preventing noncompliance with, or promoting compliance with laws, regulations, orders, or industry or professional standards, which is conducted by or on behalf of a company licensed or regulated under the laws of Missouri, or which involves activity regulated under this chapter;
- (7) "Insurance compliance self-evaluative audit document", 30 documents prepared as a result of or in connection with an insurance 31 compliance audit. An insurance compliance self evaluative audit 3233 document may include a written response to the findings of an insurance compliance audit. An insurance compliance self-evaluative audit document may include, but is not limited to, as applicable, field 3536 notes and records of observations, findings, opinions, suggestions, conclusions, drafts, memoranda, drawings, photographs, exhibits, 37computer generated or electronically recorded information, phone 38 records, maps, charts, graphs, and surveys, provided this supporting 39 40 information is collected or developed for the primary purpose and in the course of an insurance compliance audit;

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- (8) "Market analysis", a process whereby market conduct surveillance personnel collect and analyze information from filed schedules, surveys, required reports and other sources in order to develop a baseline and to identify patterns or practices of insurers licensed to do business in this state that deviate significantly from the norm or that may pose a potential risk to the insurance consumer;
 - (9) "Market conduct action", any of the full range of activities that the director may initiate to assess the market and practices of individual insurers, beginning with market analysis and extending to targeted examinations. The director's activities to resolve an individual consumer complaint or other reports of a specific instance of misconduct are not market conduct actions for the purposes of sections 374.900 to 374.940;
 - (10) "Market conduct examination", the examination of the insurance operations of an insurer licensed to do business in this state in order to evaluate compliance with the applicable laws and regulations of this state. A market conduct examination may be either a comprehensive examination or a targeted examination. A market conduct examination is separate and distinct from a financial examination of an insurer performed under section 374.205, but may be conducted at the same time;
 - (11) "Market conduct surveillance personnel", those individuals employed or contracted by the director to collect, analyze, review, or act on information on the insurance marketplace, which identifies pattern or practices of insurers;
- 67 (12) "National Association of Insurance Commissioners" or 68 "NAIC", the organization of insurance regulators from the fifty states, 69 the District of Columbia, and the four United States territories;
- 70 (13) "NAIC market conduct uniform examination procedures", the 71 set of guidelines developed and adopted by the NAIC designed to be 72 used by market conduct surveillance personnel in conducting an 73 examination;
- 74 (14) "NAIC Market of Regulation Handbook", a handbook, 75 developed, adopted by the NAIC, or successor product, which:
- 76 (a) Outlines elements and objectives of market analysis and the 77 process by which states can establish and implement market analysis

- 78 programs; and
- (b) Sets up guidelines that document established practices to be used by market conduct surveillance personnel in developing and executing an examination;
- 82 (15) "NAIC standard data request", the set of field names and 83 descriptions developed and adopted by the NAIC for use by market 84 conduct surveillance personnel in an examination;
- 85 (16) "On-site examination", a targeted examination conducted at 86 the insurer's home office or the location where the records under 87 review are stored;
- 88 (17) "Targeted examination", a focused exam conducted for cause, based on the results of market analysis indicating the need to review 89 either a specific line of business or specific business practices, 90 including but not limited to underwriting and rating, marketing and 91 sales, complaint handling operations or management, advertising 9293 materials, licensing, policyholder services, non-forfeitures, claims handling, or policy forms and filings. A targeted examination may be 94conducted by desk examination or by an on-site examination; 95
- 96 (18) "Third party model or product", a model or product provided 97 by an entity separate from and not under direct or indirect corporate 98 control of the insurer using the model or product.
- 2 conduct examinations for Missouri policyholder protection, which shall
 3 be accomplished by comprehensive or targeted examinations of
 4 domestic insurers and targeted examinations of foreign insurers as
 5 deemed necessary by the director, based on the results of market
 6 analysis. The director may delegate responsibility for conducting an
 7 examination of a domestic insurer, foreign insurer, or an affiliate of an
 8 insurer to the insurance commissioner of another state if that
 9 insurance commissioner agrees to accept the delegated responsibility
 10 for the examination.
- 2. The director may delegate such responsibility to a commissioner of a state in which the domestic insurer, foreign insurer, or affiliate has a significant number of policies or significant premium volume.
- 15 3. If the director elects to delegate responsibility for examining

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16 an insurer, the director shall accept a report of the examination 17 prepared by the commissioner to whom the responsibility has been delegated. 18

- 19 4. In lieu of conducting a market conduct examination of an 20 insurer, the director shall accept a report of a market conduct examination on such insurer prepared by the insurance commissioner 21of the insurer's state of domicile or another state, provided: 22
- (1) The laws of that state applicable to the subject of the 23 examination are deemed by the director to be substantially similar to those of this state;
 - (2) The examining state has a market conduct surveillance system that the director deems comparable to the market conduct surveillance system required under sections 374.900 to 374.940; and
- 29 (3) The examination from the other state's commissioner has 30 been conducted within the past three years.
 - 5. If the insurance commissioner to whom the examination responsibility was delegated under subsection 1 of this section or the report of a market conduct examination prepared by the insurance commissioner of another state under subsection 4 of this section, did not evaluate the specific area or issue of concern to the director or a specific requirement of Missouri law, the director may pursue a targeted examination or market analysis of the unexamined area under this section.
- 6. The director's determination under subsection 4 of this section 39 40 is discretionary with the director and is not subject to appeal.
- 7. Subject to a determination under subsection 4 of this section, 41 if a market conduct examination conducted by another state results in 4243 a finding that an insurer should modify a specific practice or procedure, the director shall accept documentation that the insurer has made a similar modification in this state, in lieu of initiating a market 45 46 conduct action or examination related to that practice or procedure. The director may require other or additional practice or 47procedure modifications as are necessary to achieve compliance with 48 specific state laws or regulations, which differ substantially from those 49 of the state that conducted the examination. 50
 - 374.912. 1. The director shall gather information from data

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currently available to the department, as well as surveys and required reporting requirements, information collected by the NAIC and a variety of other sources in both the public and private sectors, and information from within and outside the insurance industry from objective sources, information from websites for insurers, agents, and other organizations and information from other sources, provided the sources are published at least annually in a bulletin or circular, prior 9 to use.

- (1) Such information shall be analyzed in order to develop a baseline understanding of the marketplace and to identify for further review insurers or practices that deviate significantly from the norm 12or that may pose a potential risk to the insurance consumer. The 13 director shall use the NAIC Market Analysis Handbook as one resource in performing this analysis, or procedures, adopted by regulation, that are substantially similar to the foregoing NAIC product.
- 17 (2) The director shall use the following policies and procedures in performing the analysis required under this section: 18
- (a) Identify key lines of business for systematic review; 19
- 20 (b) Identify companies for further analysis based on available 21information.
- 22 2. If the analysis compels the director to inquire further into a particular insurer or practice, the following continuum of market 23conduct actions may be considered prior to conducting a targeted, on-24site market conduct examination. The action selected shall be made 25known to the insurer in writing. These actions may include, but are 26 not limited to: 27
- (1) Correspondence with insurer; 28
- 29 (2) Insurer interviews;
- (3) Information gathering; 30
- 31 (4) Policy and procedure reviews;
- 32 (5) Interrogatories;
- (6) Review of insurer self-evaluation, if not subject to a privilege 33 of confidentiality, and compliance programs, including membership in 34 a best-practice organization; 35
- 36 3. The director shall select a market conduct action that is cost effective for the department and the insurer, while still protecting the

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39 4. The director shall take those steps reasonably necessary to eliminate requests for information that duplicate information provided 40 as part of an insurer's annual financial statement, the annual market 41 42conduct statement of the National Association of Insurance Commissioners, or other required schedules, surveys, or reports that 43 are regularly submitted to the director, unless the information is state 44 specific, and coordinate market conduct actions and findings with 45 46 other states.

- 5. Causes or conditions, if identified through market analysis, that may trigger examination, are:
 - (1) Information obtained from a market conduct annual statement, market survey or report of financial examination indicating potential fraud, that the insurer is conducting the business of insurance without a license or is engaged in a potential pattern of unfair trade practice in violation of sections 375.930 to 375.948, RSMo.
 - (2) A number of complaints against the insurer or a complaint ration sufficient to indicate potential fraud, conducting the business of insurance without a license, or a potential pattern of unfair trade practice in violation of sections 375.930 to 375.948, RSMo. For the purposes of this section, a complaint ratio shall be determined for each line of business.
 - (3) Information obtained from other objective sources, such as published advertising materials indicating potential fraud, conducting the business of insurance without a license, or evidencing a potential pattern of unfair trade practice in violation of sections 375.930 to 375.948, RSMo.
- 65 (4) Patterns of violations of insurance law and administrative 66 regulations promulgated thereunder that cause consumer harm.
 - 374.915. 1. Market conduct actions taken as a result of a market analysis shall focus on the general business practices and compliance activities of insurers, rather than identifying infrequent or unintentional random errors that do not cause consumer harm.
- 5 2. (1) The director is authorized to determine the frequency and 6 timing of such market conduct actions. The timing shall depend upon 7 the specific market conduct action to be initiated, unless extraordinary

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circumstances indicating a risk to consumers require immediate action.

9 (2) If the director has information that more than one insurer is engaged in common practices that may violate statute or regulations, 10 he or she may schedule and coordinate multiple examinations 12simultaneously.

3. The insurer shall be notified of any practice or procedure which is to be the subject of a market conduct action and shall be given an opportunity to resolve such matters that arise as a result of a 16 market analysis to the satisfaction of the director before any additional market conduct actions are taken against the insurer. If the insurer 18 has modified such practice or procedure as a result of a market conduct action taken by the commissioner of another state, the director shall accept appropriate documentation that the insurer has satisfactorily modified the practice or procedure and made similar modification to such practice or procedure in this state.

374.918. 1. When market analysis identifies a pattern of conduct or practice by an insurer which requires further investigation, and less 3 intrusive market conduct actions identified in subsection 2 of section 374.912 are not appropriate, the director has the discretion to conduct targeted, market conduct examinations in accordance with the NAIC Market Conduct Uniform Examination Procedures and the Market Regulation Handbook, or procedures, adopted by regulation, that are substantially similar to the foregoing NAIC products.

9 2. If the insurer to be examined is not a domestic insurer, the director shall communicate with and may coordinate the examination with the insurance commissioner of the state in which the insurer is 11 12 organized.

13 3. Concomitant with the notification requirements established in subsection 5 of this section, the director shall post notification on the NAIC examination tracking system, or comparable NAIC product as 15determined by the director, that a market conduct examination has 16 been scheduled.

18 4. The director may not conduct a comprehensive market conduct examination more frequently than once every three years. The 19 director may waive conducting a comprehensive market conduct 20examination based on market analysis.

- 5. (1) Prior to commencement of a targeted on-site market conduct examination, market conduct surveillance personnel shall prepare a work plan and proposed budget. Such work plan shall be provided to the company under examination.
- 26 (2) Market conduct examinations shall, to the extent feasible, 27 utilize desk examinations and data requests prior to a targeted on-site 28 examination.
- (3) Market conduct examinations shall be conducted in accordance with the provisions set forth in the NAIC Market Regulation Handbook and the NAIC market conduct uniform examination procedures, or procedures, adopted by regulation, that are substantially similar to the foregoing NAIC products.
- 34 (4) Prior to the conclusion of a market conduct examination, the 35 individual among the market conduct surveillance personnel who is 36 designated as the examiner-in-charge shall schedule an exit conference 37 with the insurer.
- 6. Announcement of the examination shall be sent to the insurer and posted on the NAIC's examination tracking system, or comparable NAIC product, as determined by the director, as soon as possible but in no case later than sixty days before the estimated commencement of the examination. Such announcement shall contain:
 - (1) The name and address of the insurer being examined;
- 44 (2) The name and contact information of the examiner-in-charge;
 - (3) The reason for and the scope of the targeted examination;
- 46 (4) The date the examination is scheduled to begin;

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- 47 (5) Identification of any non-insurance department personnel 48 who will assist in the examination, if known at the time the notice is 49 prepared;
 - (6) A time estimate for the examination;
- 51 (7) A budget and work plan for the examination and 52 identification of reasonable and necessary costs and fees that will be 53 included in the bill, if the cost of the examination is billed to the 54 company; and
- 55 (8) A request for the insurer to name its examination 56 coordinator.
- 57 7. If a targeted examination is expanded beyond the reasons

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provided to the insurer in the notice of the examination required under this section, the director shall provide written notice to the insurer explaining the extent of the expansion and the reasons for the expansion. The department shall provide a revised work plan to the insurer before the beginning of any significantly expanded examination, unless extraordinary circumstances indicating a risk to consumers require immediate action.

- 8. The director shall conduct a pre-examination conference with the insurer examination coordinator and key personnel to clarify expectations thirty days prior to commencement of the examination.
- 9. The department shall use NAIC standard data request, or comparable product, adopted by regulation, that is substantially similar to the foregoing NAIC product.
- (1) A company responding to a director's request to product information shall produce it as it is kept in the usual course of business or shall organize and label it to correspond with the categories in the demand.
- (2) If a director's request does not specify the form or forms for producing electronically stored information, a company responding to the request must produce the information in a form or forms in which the company ordinarily maintains it or in a form or forms that are reasonably usable.
- 80 (3) A company responding to an information request need not 81 produce the same electronically stored information in more than one 82 form.
- (4) A company responding to an information request need not provide the electronically stored information from sources that the company identifies as not reasonably accessible because of undue burden or cost.
- 10. (1) The director shall adhere to the following time line, 88 unless a mutual agreement is reached with the insurer to modify the 89 time line:
- 90 (a) The director shall deliver the draft report to the insurer 91 within sixty days of the completion of the examination. Completion of 92 the examination shall be defined as the date the director confirms in 93 writing that the examination is completed.

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94 (b) The insurer shall respond with written comments within 95 thirty days of receipt of the draft report.

- 96 (c) The department shall make a good faith effort to resolve 97 issues and prepare a final report within thirty days of receipt of the 98 insurer's written comments, unless a mutual agreement is reached to 99 extend the deadline. The director may make corrections and other 100 changes, as appropriate.
 - (d) The insurer shall, within thirty days, accept the final report, accept the findings of the report, file written comments, or request a hearing. An additional thirty days shall be allowed if agreed to by the director and the insurer. Any such hearing request shall be made in writing and shall be held in accordance with chapter 536, RSMo.
 - (2) The final written and electronic market conduct report shall include the insurer's written response and any agreed-to or in text of the examination report. The company is not obligated to submit a response. References to specific individuals by name shall be limited to an acknowledgment of their involvement in the conduct of the examination.
- 11. (1) Upon adoption of the examination report under 112 113 subsection 10 of this section, the director shall continue to hold the 114 content of the examination report as private and confidential for a period of thirty days, except to the extent provided in subdivision (2) 115 of this subsection. During this time, the report shall not be subject to 116 subpoena and shall not be subject to discovery or admissible in 117 evidence in any private action, provided no court of competent 118 jurisdiction has ordered production. Thereafter, the director shall 119 open the report for public inspection, provided no court of competent 120 121jurisdiction has stayed its publication. This section may not be 122 construed to limit the director's authority to use any final or 123 preliminary market conduct examination report, and examiner or 124 company work papers or other documents, or any other information discovered or developed during the course of an examination in the 125 126 furtherance of any legal or regulatory action that the director, in the director's sole discretion may deem appropriate. 127
- 128 (2) Nothing contained in sections 374.900 to 374.940 shall prevent 129 or be construed as preventing the director from disclosing the content

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130 of an examination report, preliminary examination report or result, or 131 any matter relating thereto, to the insurance department of this or any other state or agency of the federal government at any time, provided 132the agency or office receiving the report of matters relating thereto 133agrees to hold it confidential and in a manner consistent with sections 134 374.900 to 374.940. 135

- 12. (1) Where the reasonable and necessary cost and fees of a market conduct examination are to be assessed against the insurer 138 under examination, such costs and fees shall be consistent with that 139 otherwise authorized by law. Such costs and fees shall be itemized and bills shall be provided to the insurer on a monthly basis for review 140prior to submission for payment.
- 142(2) The director shall maintain active management and oversight of examination costs and fees, including costs and fees associated with 143the use of department personnel and examiners and with retaining 144qualified contract examiners necessary to perform an examination. To 145146the extent the director retains outside assistance, the director shall have in writing protocols that: 147
- (a) Clearly identify the types of functions to be subject to 148 149 outsourcing;
- 150 (b) Provide specific time lines for completion of the outsourced 151 review;
- (c) Require disclosure of contract examiners' recommendations; 152
- 153 (d) Establish and utilized a dispute resolution or arbitration mechanism to resolve conflicts with insurers regarding examination 154costs and fees; and 155
- (e) Require disclosure of the terms of the contracts with the 156 outside consultants that shall be used, specifically the costs and fees or 157158 hourly rates that can be charged.
- 159 (3) The director shall review and affirmatively endorse detailed 160 billings from the qualified contract examiner before the detailed billings are sent to the insurer. 161
- 162 (4) The director may contract in accordance with applicable state contracting procedures, for such qualified contract actuaries and 163examiners as the director deems necessary, provided that the 164compensation and per diem allowances paid to such contract persons

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166 shall not exceed one hundred twenty-five percent of the compensation 167 and per diem allowance for examiners set forth in the guidelines adopted by the National Association of Insurance Commissioners, 168 169 unless the director demonstrates that one hundred twenty-five percent 170 is inadequate under the circumstances of the examination.

374.921. 1. Except as otherwise provided by law, market conduct surveillance personnel shall have free and full access to all books and records, employees, officers, and directors, as practicable, of the insurer during regular business hours. An insurer utilizing a thirdparty model or product for any of the activities under examination shall cause, upon the request of market conduct surveillance personnel, the details of such models or products to be made available to such personnel. All documents, whether from a third party or any insure, including but not limited to working papers, third-party models or products, complaint logs, and copies thereof, created, produced, or 10 11 obtained by or disclosed to the director or any other person in the course of any market conduct actions made under sections 374.900 to 374.940, or in the course of market analysis by the director of the 13 market conditions of an insurer, or obtained by the NAIC as a result of 14 15 any of the provisions of sections 374.900 to 374.940, shall be confidential by law and privileged, shall not be subject to subpoena and shall not be subject to discovery or admissible in evidence in any private civil 17 18 action.

19 2. No waiver of any applicable privilege or claim of confidentiality in the documents, materials, or information shall occur as a result of disclosure to the director under this section.

223. Market conduct surveillance personnel shall be vested with 23the power to issue subpoenas and examine insurance company 24personnel under oath when such action is ordered by the director.

254. Notwithstanding the provisions of subsection 1 of this section, 26 in order to assist in the performance of the director's duties, the director may: 27

(1) Share documents, materials, or other information, including the confidential and privileged documents, materials, or information subject to subsection 1 of this section, with other state, federal, and international regulatory agencies and law enforcement authorities and

the NAIC and its affiliates and subsidiaries, provided that the recipient agrees to and has the legal authority to maintain the confidentiality and privileged status of the document, material, communication, or other information;

- 36 (2) Receive documents, materials, communications, information, including otherwise confidential and privileged 37documents, materials or information, from the NAIC and its affiliates 38or subsidiaries, and from regulatory and law enforcement officials of 39 other foreign or domestic jurisdictions, and shall maintain as 40 41 confidential or privileged any document, material, or information 42 received with notice or the understanding that it is confidential or privileged under the laws of the jurisdiction that is the source of the 43 document, material, or information; and 44
- 45 (3) Enter into agreements governing the sharing and use of 46 information consistent with this subsection.
- 47 (4) Notwithstanding the provisions of this section, no insurer 48 shall be compelled to disclose an insurance compliance self-evaluative 49 audit document or waive any statutory or common law privilege, but 50 may voluntarily disclose such document to the director in response to 51 any market analysis, market conduct action or examination as provided 52 in sections 374.900 to 374.940.
 - 374.924. 1. Market conduct surveillance personnel shall be qualified by education, experience and, where applicable, professional designations. The director may supplement the in-house market conduct surveillance staff with qualified outside professional assistance if he or she determines that such assistance is necessary.
- 2. Market conduct surveillance personnel have a conflict of interest, either directly or indirectly, if they are affiliated with the management, have been employed by, or own a pecuniary interest in the insurer subject to any examination under sections 374.900 to 374.940 within the most recent five years prior to the use of the personnel. This section shall not be construed to automatically preclude an individual from being:
 - (1) A policyholder or claimant under an insurance policy;
- 14 (2) A grantee of a mortgage or similar instrument on the 15 individual's residence from a regulated entity if done under customary

- 16 terms and in the ordinary course of business;
- 17 (3) An investment owner in shares of regulated diversified 18 investment companies; or
- 19 (4) A settlor or beneficiary of a "blind trust" into which any 20 otherwise permissible holdings have been placed.
- 374.927. 1. No cause of action shall arise, nor shall any liability
 2 be imposed against the director, the director's authorized
 3 representatives or an examiner appointed by the director for any
 4 statements made or conduct performed in good faith while carrying out
 5 the provisions of sections 374.900 to 374.940.
- 2. No cause of action shall rise, nor shall any liability be imposed against any person for the act of communicating or delivering information or date to the director or the director's authorized representative or examiner pursuant to an examination made under sections 374.900 to 374.940, if the act of communication or delivery was performed in good faith and without fraudulent intent or the intent to deceive.
- 3. A person identified in subsection 1 of this section shall be entitled to an award of attorney's fees and costs if he or she is the prevailing party in a civil cause of action for libel, slander, or any other relevant tort arising out of activities in carrying out the provisions of sections 374.900 to 374.940 and the party bringing the action was not substantially justified in doing so. For purposes of this section a proceeding is "substantially justified" if it had a reasonable basis in law or fact at the time that it was initiated.
- 4. This section does not abrogate or modify in any way any common law or statutory privilege or immunity heretofore enjoyed by any person identified in subsection 1 of this section.
 - 374.930. 1. Fines and penalties levied under sections 374.900 to 2 374.940 or other provisions of the state insurance law shall be 3 consistent, reasonable, and justified.
- 2. The director shall take into consideration actions taken by insurers that maintain membership in best-practice organizations that exist to promote high ethical standards of conduct in the marketplace, and insurers that self assess, self-report, and remediate problems detected to mitigate fines levied under sections 374.900 to 374.940.

374.933. 1. The director shall collect and report market data to the NAIC's market information systems, including the complaint database system, the examination tracking system, and the regulatory information retrieval system, or other comparable successor NAIC products as determined by the director. In addition to complaint data, the accuracy of insurer-specific information reported to the NAIC to be used for market analysis purposes or as the basis for market conduct actions shall be reviewed by appropriate personnel in the insurance department and by the insurer.

- 2. Information collected and maintained by the insurance department shall be compiled in a manner that meets the requirements of the NAIC.
- 3. After completion of any level of market analysis, prior to further market conduct action, that state shall contact the insurer to review the analysis.
- 4. (1) A company responding to a director's request to produce information shall produce it as it is kept in the usual course of business or shall organize and label it to correspond with the categories in the demand.
- (2) If a director's request does not specify the form or forms for producing electronically stored information, a company responding to the request must produce the information in a form or forms in which the company ordinarily maintains it or in a form or forms that are reasonably usable.
- 25 (3) A company responding to an information request need not 26 produce the same electronically stored information in more than one 27 form.
- (4) A company responding to an information request need not provide the electronically stored information from sources that the company identifies as not reasonably accessible because of undue burden or cost.
- 374.936. The director shall share information and coordinate the insurance department's market analysis and examination efforts with other states through the NAIC.
- 374.940. 1. At least once per year, or more frequently if deemed 2 necessary, the director shall make available in an appropriate manner

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to insurers and other entities subject to the scope and jurisdiction of
Missouri's insurance laws, information on new laws and regulations,
enforcement actions, and other information the director deems
pertinent to ensure compliance with market conduct requirements.

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- 2. The director shall designate a specific person or persons within the insurance department whose responsibilities shall include the receipt of information from employees of insurers and licensed entities concerning violations of laws, rules, or regulations by employers. Such person or persons shall be provided with proper training on the handling of such information, which shall be deemed a confidential communication for the purposes of this section.
- 3. For any change made to a work product referenced in sections 374.900 to 374.940, which materially changes the way in which market analysis, market conduct actions, or market conduct examinations are conducted, the director shall give notice and provide parties with an opportunity for a public hearing.

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