FIRST REGULAR SESSION SENATE COMMITTEE SUBSTITUTE FOR

SENATE BILL NO. 216

95TH GENERAL ASSEMBLY

Reported from the Committee on Financial and Governmental Organizations and Elections, March 5, 2009, with recommendation that the Senate Committee Substitute do pass.

1058S.02C

TERRY L. SPIELER, Secretary.

AN ACT

To repeal section 425.010, RSMo, and to enact in lieu thereof six new sections relating to debt settlement providers.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Section 425.010, RSMo, is repealed and six new sections 2 enacted in lieu thereof, to be known as sections 425.010, 425.350, 425.352, 3 425.355, 425.360, and 425.365, to read as follows:

425.010. As used in [this chapter] sections 425.010 to 425.040, the 2 following terms mean:

3 (1) "Debt adjuster", a person who acts or offers to act for a consideration as an intermediary between a debtor and his creditors for the purpose of settling, 4 compounding, or in any wise altering the terms of payment of any debts of the 5debtor; and to that end the person receives money or other property from the 6 debtor, or on behalf of the debtor, for payment to the debtor's credit by the 7person, or distribution among, the creditors by the person. This definition shall 8 only apply to a person who collects funds from a debtor and delivers such funds 9 to the debtor's creditors: 10

(2) "Debt management plan" or "DMP", a written agreement or contract
between a debt adjuster and a debtor whereby the debt adjuster agrees to provide
its services as such to the debtor in return for payment by the debtor of no more
than reasonable consideration;

(3) "Debtor", an individual or individuals jointly and severally or jointlyor severally indebted;

17 (4) "Reasonable consideration", a fee or contribution to cover the cost of18 administering a debt management plan, not to exceed:

EXPLANATION-Matter enclosed in bold-faced brackets [thus] in this bill is not enacted and is intended to be omitted in the law.

(a) Fifty dollars for an initial or set-up fee or charge for establishing aDMP; and

21 (b) The greater of thirty-five dollars per month or eight percent of the 22 amount distributed monthly to creditors under such DMP.

425.350. As used in sections 425.350 to 425.365, the following 2 terms mean:

3 (1) "Debt settlement plan", a written agreement or contract 4 between a debt settlement provider and a debtor whereby the debt 5 settlement provider agrees to provide its services as such to the debtor 6 in return for payment by the debtor of no more than reasonable 7 consideration;

8 (2) "Debt settlement provider", any person or entities engaging 9 in or holding himself or herself out as engaging in debt settlement 10 services for compensation. The term shall not include:

11 (a) Attorneys at law of the state;

12 (b) Any person, partnership, association, or corporation doing 13 business under and as permitted by any law of this state or of the 14 United States relating to banks, escrow agents, accountants, broker-15 dealers in securities, or investment advisors in securities, while 16 performing services solely incidental to the practice of their 17 professions;

(c) Public officers while acting in their official capacities and
persons acting under court order;

20 (d) Any person while performing services incidental to the 21 dissolution, winding up or liquidating of a partnership, corporation, or 22 other business enterprise;

(e) Any person who is a regular, full time employee of a debtor,
and who negotiates or settles his employer's debts;

(f) Any person who is a creditor of the debtor, or an agent of one
or more creditors of the debtor, and whose services in settling the
debtors debts are rendered without cost to the debtor; or

(g) Any person who, at the request and authorization of a debtor,
negotiates and settles the debts without compensation for the services
rendered;

(3) "Debt settlement service", the negotiation, settlement, or
alteration of the terms of payment of a consumer's unsecured debt with
the consumer's creditor without receiving or holding of money from a
consumer for the purpose of distributing that money to the creditor;

35 (4) "Reasonable consideration", a fee charged to provide debt
36 settlement service not to exceed:

(a) Four percent of the principal amount of the debt enrolled in
the debt settlement plan as an enrollment or set-up fee; and

39 (b) Twenty percent of the principal amount of the debt enrolled in the debt settlement plan in aggregate fees, the balance minus the 40enrollment fee of which shall be collected in equal payments over a 41 period to be determined by the provider as long as the last payment is 4243due no sooner than the median month in the plan. However, the debtor may voluntarily accelerate or prepay any unpaid installment payment 4445of fees, and the provider may collect fees on a pro rata basis once the 46 provider has obtained reasonable offers of settlement from any creditors. 47

425.352. A debt settlement provider shall only engage in debt 2 settlement services for compensation under a debt settlement plan.

425.355. Nothing in sections 425.350 to 425.365 shall be construed 2 to prevent any individual or organization from administering a debt 3 settlement plan free of charge.

425.360. A debt settlement provider shall carry aggregate 2 liability insurance in the amount of at least one million dollars:

3 (1) Against the risks of dishonesty, fraud, theft, and other
4 misconduct on the part of the provider or a director, employee, or
5 agent of the provider;

6 (2) Issued by an insurance company authorized to do business in 7 this state and rated at least "A" by a nationally recognized rating 8 organization;

9 (3) Insuring against claims made by or on behalf of individuals 10 in this or any other state as their interests may appear.

425.365. A circuit court shall have power, in an action brought in the name of the state by the attorney general, to enjoin any person from acting or offering to act as a debt settlement provider and order a debt settlement provider to correct any violation of this section, including making restitution of money or property to a person aggrieved by a violation.

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