## FIRST REGULAR SESSION

## SENATE BILL NO. 103

## 103RD GENERAL ASSEMBLY

INTRODUCED BY SENATOR BERNSKOETTER.

1352S.01I KRISTINA MARTIN, Secretary

## **AN ACT**

To repeal section 620.2010, RSMo, and to enact in lieu thereof one new section relating to financial incentives for business development.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Section 620.2010, RSMo, is repealed and one

- 2 new section enacted in lieu thereof, to be known as section
- 3 620.2010, to read as follows:
  - 620.2010. 1. In exchange for the consideration
- 2 provided by the new tax revenues and other economic stimuli
- 3 that will be generated by the new jobs created, a qualified
- 4 company may, for a period of five years from the date the
- 5 new jobs are created, or for a period of six years from the
- 6 date the new jobs are created if the qualified company is an
- 7 existing Missouri business, retain an amount equal to the
- 8 withholding tax as calculated under subdivision (38) of
- 9 section 620.2005 from the new jobs that would otherwise be
- 10 withheld and remitted by the qualified company under the
- 11 provisions of sections 143.191 to 143.265 if:
- 12 (1) The qualified company creates ten or more new
- 13 jobs, and the average wage of the new payroll equals or
- 14 exceeds ninety percent of the county average wage;
- 15 (2) The qualified company creates two or more new jobs
- 16 at a project facility located in a rural area, the average
- 17 wage of the new payroll equals or exceeds ninety percent of
- 18 the county average wage, and the qualified company commits

EXPLANATION-Matter enclosed in bold-faced brackets [thus] in this bill is not enacted and is intended to be omitted in the law.

19 to making at least one hundred thousand dollars of new
20 capital investment at the project facility within two years;
21 or

- 22 (3) The qualified company creates two or more new jobs
  23 at a project facility located within a zone designated under
  24 sections 135.950 to 135.963, the average wage of the new
  25 payroll equals or exceeds eighty percent of the county
  26 average wage, and the qualified company commits to making at
  27 least one hundred thousand dollars in new capital investment
  28 at the project facility within two years of approval.
- 29 In addition to any benefits available under subsection 1 of this section, the department may award a 30 31 qualified company that satisfies subdivision (1) of subsection 1 of this section additional tax credits, issued 32 each year for a period of five years from the date the new 33 jobs are created, or for a period of six years from the date 34 the new jobs are created if the qualified company is an 35 existing Missouri business, in an amount equal to or less 36 37 than six percent of new payroll; provided that in no event may the total amount of benefits awarded to a qualified 38 company under this section exceed nine percent of new 39 payroll in any calendar year. The amount of tax credits 40 awarded to a qualified company under this subsection shall 41 42 not exceed the projected net fiscal benefit to the state, as determined by the department, and shall not exceed the least 43 44 amount necessary to obtain the qualified company's 45 commitment to initiate the project. In determining the amount of tax credits to award to a qualified company under 46 this subsection or a qualified manufacturing company under 47 subsection 3 of this section, the department shall consider 48 the following factors: 49

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50 (1) The significance of the qualified company's need 51 for program benefits;

- 52 (2) The amount of projected net fiscal benefit to the 53 state of the project and the period in which the state would 54 realize such net fiscal benefit;
- 55 (3) The overall size and quality of the proposed 56 project, including the number of new jobs, new capital 57 investment, manufacturing capital investment, proposed 58 wages, growth potential of the qualified company, the 59 potential multiplier effect of the project, and similar 60 factors;
- 61 (4) The financial stability and creditworthiness of 62 the qualified company;
  - (5) The level of economic distress in the area;
- (6) An evaluation of the competitiveness of
  alternative locations for the project facility, as
  applicable; and
  - (7) The percent of local incentives committed.
- 68 The department may award tax credits to a qualified manufacturing company that makes a manufacturing 69 70 capital investment of at least five hundred million dollars 71 not more than three years following the department's approval of a notice of intent and the execution of an 72 73 agreement that meets the requirements of subsection 4 of 74 this section. Such tax credits shall be issued no earlier than January 1, 2023, and may be issued each year for a 75 76 period of five years. A qualified manufacturing company may qualify for an additional five-year period under this 77 subsection if it makes an additional manufacturing capital 78 79 investment of at least two hundred fifty million dollars within five years of the department's approval of the 80

original notice of intent.

- (2) The maximum amount of tax credits that any one qualified manufacturing company may receive under this subsection shall not exceed five million dollars per calendar year. The aggregate amount of tax credits awarded to all qualified manufacturing companies under this subsection shall not exceed ten million dollars per calendar year.
- 89 (3) If, at the project facility at any time during the 90 project period, the qualified manufacturing company 91 discontinues the manufacturing of the new product, or discontinues the modification or expansion of an existing 92 product, and does not replace it with a subsequent or 93 additional new product or with a modification or expansion 94 of an existing product, the company shall immediately cease 95 receiving any benefit awarded under this subsection for the 96 remainder of the project period and shall forfeit all rights 97 to retain or receive any benefit awarded under this 98 subsection for the remainder of such period. 99
- 100 Notwithstanding any other provision of law to the contrary, any qualified manufacturing company that is 101 102 awarded benefits under this section shall not simultaneously 103 receive tax credits or exemptions under sections 100.700 to 100.850 for the jobs created or retained or capital 104 105 improvement that qualified for benefits under this section. 106 The provisions of subsection 5 of section 285.530 shall not 107 apply to a qualified manufacturing company that is awarded 108 benefits under this section.
- 4. Upon approval of a notice of intent to receive tax credits under subsection 2, 3, 6, or 7 of this section, the department and the qualified company shall enter into a written agreement covering the applicable project period.

113 The agreement shall specify, at a minimum:

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114 (1) The committed number of new jobs, new payroll, and
115 new capital investment, or the manufacturing capital
116 investment and committed percentage of retained jobs for
117 each year during the project period;

- 118 (2) The date or time period during which the tax
  119 credits shall be issued, which may be immediately or over a
  120 period not to exceed two years from the date of approval of
  121 the notice of intent;
- 122 (3) Clawback provisions, as may be required by the 123 department;
- 124 (4) Financial guarantee provisions as may be required
  125 by the department, provided that financial guarantee
  126 provisions shall be required by the department for tax
  127 credits awarded under subsection 7 of this section; and
  - (5) Any other provisions the department may require.
- 5. In lieu of the benefits available under subsections 129 130 1 and 2 of this section, and in exchange for the consideration provided by the new tax revenues and other 131 132 economic stimuli that will be generated by the new jobs created by the program, a qualified company may, for a 133 period of five years from the date the new jobs are created, 134 or for a period of six years from the date the new jobs are 135 created if the qualified company is an existing Missouri 136 137 business, retain an amount equal to the withholding tax as 138 calculated under subdivision (38) of section 620.2005 from 139 the new jobs that would otherwise be withheld and remitted 140 by the qualified company under the provisions of sections 143.191 to 143.265 equal to: 141
  - (1) Six percent of new payroll for a period of five years from the date the required number of new jobs were created if the qualified company creates one hundred or more new jobs and the average wage of the new payroll equals or

exceeds one hundred twenty percent of the county average
wage of the county in which the project facility is located;
or

- 149 (2) Seven percent of new payroll for a period of five 150 years from the date the required number of jobs were created 151 if the qualified company creates one hundred or more new 152 jobs and the average wage of the new payroll equals or 153 exceeds one hundred forty percent of the county average wage 154 of the county in which the project facility is located.
- The department shall issue a refundable tax credit for any difference between the amount of benefit allowed under this subsection and the amount of withholding tax retained by the company, in the event the withholding tax is not sufficient to provide the entire amount of benefit due to the qualified company under this subsection.
- 6. In addition to the benefits available under 161 162 subsection 5 of this section, the department may award a qualified company that satisfies the provisions of 163 164 subsection 5 of this section additional tax credits, issued 165 each year for a period of five years from the date the new 166 jobs are created, or for a period of six years from the date 167 the new jobs are created if the qualified company is an existing Missouri business, in an amount equal to or less 168 169 than three percent of new payroll; provided that in no event may the total amount of benefits awarded to a qualified 170 171 company under this section exceed nine percent of new payroll in any calendar year. The amount of tax credits 172 173 awarded to a qualified company under this subsection shall not exceed the projected net fiscal benefit to the state, as 174 determined by the department, and shall not exceed the least 175 176 amount necessary to obtain the qualified company's

177 commitment to initiate the project. In determining the 178 amount of tax credits to award to a qualified company under 179 this subsection, the department shall consider the factors provided under subsection 2 of this section. 180 In lieu of the benefits available under subsections 181 182 1, 2, 5, and 6 of this section, and in exchange for the consideration provided by the new tax revenues and other 183 184 economic stimuli that will be generated by the new jobs and 185 new capital investment created by the program, the 186 department may award a qualified company that satisfies the 187 provisions of subdivision (1) of subsection 1 of this section tax credits, issued within one year following the 188 189 qualified company's acceptance of the department's proposal 190 for benefits, in an amount equal to or less than nine 191 percent of new payroll. The amount of tax credits awarded to a qualified company under this subsection shall not 192 193 exceed the projected net fiscal benefit to the state, as determined by the department, and shall not exceed the least 194 195 amount necessary to obtain the qualified company's 196 commitment to initiate the project. In determining the 197 amount of tax credits to award to a qualified company under this subsection, the department shall consider the factors 198 199 provided under subsection 2 of this section and the 200 qualified company's commitment to new capital investment and 201 new job creation within the state for a period of not less 202 than ten years. For the purposes of this subsection, each 203 qualified company shall have an average wage of the new payroll that equals or exceeds one hundred percent of the 204 county average wage. Notwithstanding the provisions of 205 206 section 620.2020 to the contrary, this subsection shall 207 expire on June 30, [2025] 2031.

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- 8. No benefits shall be available under this section
  for any qualified company that has performed significant,
  project-specific site work at the project facility,
  purchased machinery or equipment related to the project, or
  has publicly announced its intention to make new capital
  investment or manufacturing capital investment at the
  project facility prior to receipt of a proposal for benefits
- under this section or approval of its notice of intent,
  whichever occurs first.
- 217 In lieu of any other benefits under this chapter, the department of economic development may award a tax 218 credit to an industrial development authority for a 219 qualified military project in an amount equal to the 220 221 estimated withholding taxes associated with the part-time 222 and full-time civilian and military new jobs located at the 223 facility and directly impacted by the project. The amount 224 of the tax credit shall be calculated by multiplying:
- 225 (1) The average percentage of tax withheld, as
  226 provided by the department of revenue to the department of
  227 economic development;
- 228 (2) The average salaries of the jobs directly created 229 by the qualified military project; and
- 230 (3) The number of jobs directly created by the 231 qualified military project.
- 232 If the amount of the tax credit represents the least amount 233 necessary to accomplish the qualified military project, the
- 234 tax credits may be issued, but no tax credits shall be
- issued for a term longer than fifteen years. No qualified
- 236 military project shall be eligible for tax credits under
- this subsection unless the department of economic

238 development determines the qualified military project shall

239 achieve a net positive fiscal impact to the state.

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