

COMMITTEE ON LEGISLATIVE RESEARCH  
OVERSIGHT DIVISION

**FISCAL NOTE**

L.R. No.: 1886-01  
Bill No.: Perfected SB 389  
Subject: Department of Revenue  
Type: Original  
Date: April 9, 2015

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Bill Summary: This proposal modifies provisions relating to competitive bidding.

**FISCAL SUMMARY**

<b>ESTIMATED NET EFFECT ON GENERAL REVENUE FUND</b>				
FUND AFFECTED	FY 2016	FY 2017	FY 2018	Fully Implemented (FY 2020)
General Revenue	(\$57,802)	(\$102,246)	(\$538,986)	(\$1,379,101)
<b>Total Estimated Net Effect on General Revenue</b>	<b>(\$57,802)</b>	<b>(\$102,246)</b>	<b>(\$538,986)</b>	<b>(\$1,379,101)</b>

<b>ESTIMATED NET EFFECT ON OTHER STATE FUNDS</b>				
FUND AFFECTED	FY 2016	FY 2017	FY 2018	Fully Implemented (FY 2020)
<b>Total Estimated Net Effect on Other State Funds</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

Numbers within parentheses: ( ) indicate costs or losses.

This fiscal note contains 6 pages.

<b>ESTIMATED NET EFFECT ON FEDERAL FUNDS</b>				
FUND AFFECTED	FY 2016	FY 2017	FY 2018	Fully Implemented (FY 2020)
<b>Total Estimated Net Effect on <u>All</u> Federal Funds</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<b>ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)</b>				
FUND AFFECTED	FY 2016	FY 2017	FY 2018	Fully Implemented (FY 2020)
<b>Total Estimated Net Effect on FTE</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$100,000 in any of the three fiscal years after implementation of the act.

<b>ESTIMATED NET EFFECT ON LOCAL FUNDS</b>				
FUND AFFECTED	FY 2016	FY 2017	FY 2018	Fully Implemented (FY 2020)
<b>Local Government</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

## FISCAL ANALYSIS

### ASSUMPTION

Officials from the **Department of Revenue (DOR)** state during fiscal year 2014, the Department collected \$1,217,938 in General Revenue funds due to license office contractors committing to return a percentage of their processing fees to the state. These contractors were awarded points during the request for proposal (RFP) evaluation process based on the percentage of return they pledged.

DOR officials assume this legislation eliminates awarding points to bidders for offering a return to state, which may result in a decrease in General Revenue funds for each office that is awarded a new contract on or after August 28, 2015 that may have otherwise proposed to return a percentage of their processing fees to the state. The average return to state percentage for offices currently awarded and those soon to be awarded is 4.85%.

Applying this average to the processing fees collected by those offices that will be up for rebid that currently offer a return to state may result in the following decrease in revenue (based on their FY '14 processing fees collected).

DOR officials assume in FY '16 there will be 6 offices rebid, all of which currently have a return to state. The decrease for the full fiscal year will be a loss of \$57,802 (average return to state for the 6 offices) to the General Revenue Fund. Since this legislation would not be effective until August 28, 2016, the revenue decrease \$57,802.

DOR officials assume in FY '17 there will be 6 offices rebid, 5 of which currently have a return to state of \$44,444. The revenue decrease for the full fiscal year will be a loss of \$102,246 (\$57,802 + \$44,444).

DOR officials assume in FY '18 there will be 68 offices rebid, 33 of which currently have a return to state of \$436,740. The revenue decrease for the full fiscal year will be a loss of \$538,986 (\$102,246 + \$436,740).

DOR officials assume in FY '19 there will be 55 offices rebid, 26 of which currently have a return to state of \$269,297. The revenue decrease for the full fiscal year will be a loss of \$808,283 (\$538,986 + \$269,297).

DOR officials assume in FY '20 there will be 44 offices rebid, 39 of which currently have a return to state of \$570,818. The revenue decrease for the full fiscal year will be a loss of \$1,379,101 (\$808,283 + \$570,818). This loss represents an ongoing annual loss to the General Revenue Fund.

ASSUMPTION (continued)

Officials from the **Joint Committee on Administrative Rules** state this legislation is not anticipated to cause a fiscal impact beyond its current appropriation.

Officials from the **Office of Administration - Purchasing and Materials Management Division** and the **Department of Natural Resources** each assume the proposal will have no fiscal impact on their respective organizations.

Officials from the **Office of the Secretary of State (SOS)** assume many bills considered by the General Assembly include provisions allowing or requiring agencies to submit rules and regulations to implement the act. The SOS is provided with core funding to handle a certain amount of normal activity resulting from each year's legislative session. The fiscal impact for this fiscal note to the Secretary of State's Office for Administrative Rules is less than \$2,500. The SOS recognizes that this is a small amount and does not expect that additional funding would be required to meet these costs. However, we also recognize that many such bills may be passed by the General Assembly in a given year and that collectively the costs may be in excess of what our office can sustain with our core budget. Therefore, we reserve the right to request funding for the cost of supporting administrative rules requirements should the need arise based on a review of the finally approved bills signed by the governor.

**Oversight** assumes the SOS could absorb the costs of printing and distributing regulations related to this proposal. If multiple bills pass which require the printing and distribution of regulations at substantial costs, the SOS could request funding through the appropriation process.

Currently there are 178 contract license offices. **Oversight** assumes the decrease in revenue will be on-going until all license offices are issued new contracts, therefore eliminating the return to state revenue. Since contracts are typically renewed roughly every 3 to 5 years, Oversight will reflect a compounding decrease in revenue.

Senate Amendment 1 and 2

Officials from the **Department of Revenue (DOR)** assume the Department can absorb the cost associated with these amendments, however, the Department of Revenue assumes all un-awarded outstanding contracts will need to be rebid and all awarded contracts that have not been fully implemented will also need to be rebid.

Officials from the **Joint Committee on Administrative Rules** state this legislation is not anticipated to cause a fiscal impact beyond its current appropriation.

ASSUMPTION (continued)

Officials from the **Office of Administration - Purchasing and Materials Management Division** and the **Department of Natural Resources** each assume the proposal will have no fiscal impact on their respective organizations.

<u>FISCAL IMPACT - State Government</u>	FY 2016	FY 2017	FY 2018	Fully Implemented (FY 2020)
<b>GENERAL REVENUE</b>				
Loss - DOR Return-to-State - process assumed to be discontinued	<u>(\$57,802)</u>	<u>(\$102,246)</u>	<u>(\$538,986)</u>	<u>(\$1,379,101)</u>
<b>ESTIMATED NET EFFECT TO THE GENERAL REVENUE FUND</b>	<b><u>(\$57,802)</u></b>	<b><u>(\$102,246)</u></b>	<b><u>(\$538,986)</u></b>	<b><u>(\$1,379,101)</u></b>
 <u>FISCAL IMPACT - Local Government</u>	 FY 2016	 FY 2017	 FY 2018	 Fully Implemented (FY 2020)
	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>

FISCAL IMPACT - Small Business

Small business licensing offices would be expected to be impacted as a result of this proposal.

FISCAL DESCRIPTION

This bill prohibits the Commissioner of the Office of Administration from awarding points to a bidder for a contract license office that proposes a return-to-the-state provision offer. The bill also requires the Director of the Department of Revenue to follow the bidding procedures provided by law and establish the rules necessary to implement those procedures.

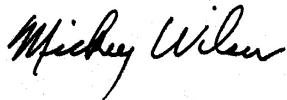
FISCAL DESCRIPTION (continued)

This proposal has an emergency clause.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

SOURCES OF INFORMATION

Office of Administration  
Department of Revenue  
Office of the Secretary of State  
Joint Committee on Administrative Rules  
Department of Natural Resources



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Director  
April 9, 2015

Ross Strobe  
Assistant Director  
April 9, 2015