

COMMITTEE ON LEGISLATIVE RESEARCH  
OVERSIGHT DIVISION

**FISCAL NOTE**

L.R. No.: 1050-01  
Bill No.: SB 244  
Subject: Department of Revenue; Licenses - Driver's; Federal - State Relations  
Type: Original  
Date: January 17, 2017

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Bill Summary: This proposal allows the Department of Revenue to issue REAL ID compliant driver's licenses and identification cards.

**FISCAL SUMMARY**

<b>ESTIMATED NET EFFECT ON GENERAL REVENUE FUND</b>			
FUND AFFECTED	FY 2018	FY 2019	FY 2020
General Revenue	(\$527,709)	(\$675,740)	\$6,203,065 to \$7,245,691
<b>Total Estimated Net Effect on General Revenue</b>	<b>(\$527,709)</b>	<b>(\$675,740)</b>	<b>\$6,203,065 to \$7,245,691</b>

<b>ESTIMATED NET EFFECT ON OTHER STATE FUNDS</b>			
FUND AFFECTED	FY 2018	FY 2019	FY 2020
<b>Total Estimated Net Effect on <u>Other</u> State Funds</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

Numbers within parentheses: ( ) indicate costs or losses.

This fiscal note contains 14 pages.

<b>ESTIMATED NET EFFECT ON FEDERAL FUNDS</b>			
<b>FUND AFFECTED</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>
<b>Total Estimated Net Effect on <u>All</u> Federal Funds</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<b>ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)</b>			
<b>FUND AFFECTED</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>
<b>Total Estimated Net Effect on FTE</b>	<b>0</b>	<b>0</b>	<b>0</b>

Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$100,000 in any of the three fiscal years after implementation of the act.

<b>ESTIMATED NET EFFECT ON LOCAL FUNDS</b>			
<b>FUND AFFECTED</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>
<b>Local Government</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

## FISCAL ANALYSIS

### ASSUMPTION

Officials at the **Department of Revenue (DOR)** state the following regarding this proposal:

In presenting this fiscal response, the Department assumes that because there would be enabling legislation USDHS would grant an extension to October 1, 2020 in order to comply with the Act. However, it is unclear if the Department would be granted an extension since this legislation would not enable the Department to fully comply with all provisions of the Act.

#### §302.183.3

This section proposes to modify current prohibiting language and require the Department to amend procedures in order to comply with the provisions of the Act. However, the language as amended will not allow the Department to fully comply with the provisions of the REAL ID Act of 2005, as amended. 6 CFR §37.31 requires that the state retain copies of "the application, declaration and source documents" used to establish identity for issuance of a REAL ID compliant document. Depending on the medium in which the documents are retained, the Department would be required to retain the copies for 7-10 years.

To comply with this section, the License Offices Bureau would need to require all current bureau staff, current license office staff, and any new staff to obtain a fingerprint background check. This expense would be incurred each time a new license office employee is hired.

#### §302.183.4

This section allows applicants to object to being issued a REAL ID compliant driver or nondriver license. Applicants would be issued a non-compliant document that will not be valid for official federal purposes. This proposed section indicates that the Department shall inform applicants of the option of being issued a REAL ID compliant document or a document that is not REAL ID compliant. This proposed section also requires the Department to provide details in regards to validity and collection requirements for a REAL ID compliant document versus a document not compliant with the Act.

The Department assumes applicants will be provided the options and information at the time of processing in the license office since new, duplicate, and early renewal applicants may not have received information prior to application. It is assumed the applicant will be required to make a selection of the type of document they wish to be issued by selecting the option of a REAL ID compliant or non-compliant document type. This additional discussion, review and selection time may result in additional wait times for applicants in the license office.

ASSUMPTION (continued)

The License Offices Bureau will need to ensure license office personnel are properly trained on issuing the new compliant driver license/nondriver license and related requirements and disclosures by conducting regional training meetings throughout the state.

Customer wait time will increase in the license offices due to discussions with customers on the differences between a compliant and noncompliant document, to disclose the information noted in Sections 302.183.4 (1) and 302.183.4 (2), and for review and collection of the documents required for a compliant license. The additional volume of early renewal applicants is projected to increase wait times.

The turnaround time for license offices to fill vacancies will increase due to the finger print background check requirement. This could also increase license office wait times.

To implement the proposed changes to §§302.183.3 and 302.183.4 RSMo, the Department would be required to:

- Work with OA-ITSD to develop requirements and design documents for changes to the Missouri Electronic Driver License (MEDL) system to support issuance of a REAL ID compliant document according to the provisions of the Act; this includes implementation of a photo first application process;
- The Department would not store facial images captured for applicants applying for a non-compliant document, who do to other requirements, were unable to complete such transaction;
- Work with OA-ITSD to develop requirements and design documents for changes to the MEDL system to display an informational window with details of use and requirements for REAL ID compliant versus a non-compliant document for the applicant to review and select the type of document they wish to be issued;
- Based on the selection of document type REAL ID compliant versus non-REAL ID, MEDL would collect and store facial images and document images accordingly;
- Develop new certification statement to be included on the license verification statement so applicants can review and agree before signing and finalization of the compliant or non-compliant transaction;
- Modify systems and procedures to re-verify the Social Security Number with the Social Security Administration at the time of driver or nondriver license issuance or renewal;
- Develop required memorandums of agreement for available verification systems required by the Act as applicable;

ASSUMPTION (continued)

- Work with OA-ITSD to develop new interfaces for available electronic verification systems not currently being utilized, such as verification of passports, vital records and state to state inquires for verification of prior REAL ID document issuance;
- Implement a new state-to-state verification service to ensure persons opting to obtain a REAL ID compliant document do not hold any other REAL ID document or have surrendered such document as required (if deemed a necessary component for compliance by the United States Department of Homeland Security (USDHS));
- Modify driver and nondriver license card design and printing to issue documents with REAL ID compliant markings and designation of non-compliant document as not for federal identification purposes;
- Complete necessary user acceptance testing of changes to the MEDL application and other supporting applications;
- Complete user acceptance testing in cooperation with the Department's document production vendor to verify all required document design and printing changes have been completed for compliant and non-compliant document formats;
- Document and submit required security plans pursuant to provisions of the Act for internal Driver License Bureau processing areas, license offices, and the document printing facility;
- Initiate fingerprint based background checks for all DOR, license office, and vendor personnel;
- Modify all driver license and nondriver license issuance procedures to incorporate changes required to comply with the provisions of the Act for compliant documents and alternate procedures for issuance of the non-compliant documents;
- Conduct office training sessions as needed to implement system changes and verification document review and collection requirements;
- Update website and manuals to include information regarding the option and requirements for a REAL ID compliant document and non-compliant document;
- Modify renewal post cards or develop new renewal notification letters to include information regarding option for a REAL ID compliant document or non-compliant driver or nondriver license, documents required and other applicable requirements for each option;
- Develop and submit an exception process document to the USDHS for approval, including, but not limited to, issuance of a non-expiring nondriver license for persons 70 years of age and older or photograph exemption for documents issued to religious objectors;
- Obtain USDHS approval of processes to determine compliance.

ASSUMPTION (continued)

Administrative Impact

FY 2018 Driver License Bureau (DLB)

Administrative Analyst II - 1,344hrs. @ \$21.00 per hr. =	\$28,224
Management Analyst Specialist II - 1,456hrs. @ \$25.00 per hr. =	\$36,400
Revenue Band Manager II - 1,008 hrs. @ \$32.00 per hr. =	<u>\$32,256</u>
	<b>\$96,880</b>

FY 2019 Driver License Bureau (DLB)

Administrative Analyst II - 1,344hrs. @ \$21.00 per hr. =	\$28,224
Management Analyst Specialist II - 1,456hrs. @ \$25.00 per hr. =	\$36,400
Revenue Band Manager II - 1,008 hrs. @ \$32.00 per hr. =	<u>\$32,256</u>
	<b>\$96,880</b>

FY 2020 Driver License Bureau (DLB)

Administrative Analyst II - 1,344hrs. @ \$21.00 per hr. =	\$28,224
Management Analyst Specialist II - 1,456hrs. @ \$25.00 per hr. =	\$36,400
Revenue Band Manager II - 1,008 hrs. @ \$32.00 per hr. =	<u>\$32,256</u>
	<b>\$96,880</b>

Inquiries FY 2019

The Department assumes there will be an estimated 10% increase in public inquires and inquiries to and from other state and federal entities regarding new procedures and verification system responses. FY 2019 and on-going.

170,000 Total potential increased inquiries first year of implementation (Est 10%)

$\div 264$  Total days of service per annual period  
 644

$\div 100$  Estimated # of calls expected per TIO.

6 Estimated # of Revenue Processing Tech I

6 x \$2,221 monthly salary = \$13,326 x 12 = annual cost **\$159,912**

FY 2019 - Personnel Services Bureau

UpdateWeb Page Information- Administrative Analyst III	80 hrs. @ \$24.00 = \$1,920
Develop Form - Management Analysis Spec I	80 hrs. @ \$22.00 = \$1,760
Develop Procedures - Management Analysis Spec I	120 hrs. @ \$22.00 = <u>\$2,640</u>
	<b>Total = \$6,320</b>

ASSUMPTION (continued)

Administrative Impact (continued)

FY 2020 - Personnel Services Bureau

Update Web Page Information- Administrative Analyst III	80 hrs.	@ \$24.00 =	\$1,920
Develop Form - Management Analysis Spec I	80 hrs.	@ \$22.00 =	\$1,760
Develop Procedures - Management Analysis Spec I	120 hrs.	@ \$22.00 =	<u>\$2,640</u>
		Total =	<b>\$6,320</b>

FY 2020 License Offices Bureau (LOB)

Regional training expenses will be incurred in FY 2020 to train license office staff in the amount of approximately **\$4,500**. These travel costs include mileage, hotel, and meals for LOB staff to conduct six different training sessions throughout the state as well as related printing costs for training materials.

OA-ITSD services will be required at a cost of **\$325,458** (4,339.44 hours x \$75 per hour) in FY 2018.

Document Vendor Cost

Estimated vendor cost to complete document design and printing changes to implement proposed provisions to print a REAL ID compliant or non-compliant document with applicable markings in FY 2020 will be **\$28,000**.

Additional Camera and Signature Pad Cost

Vendor cost to provide additional cameras for all driver license workstations to allow for capturing of the photo at the start of all transactions as required by the REAL ID Act. Currently not all offices have cameras at every workstation which would result in additional wait time and frustration for customers; therefore, the purchase of additional cameras would be required.

Additional Cameras and Signature Pads =	32
Cost for each additional configuration =	<u>\$8,413</u>
Estimated Vendor Cost for Additional Equipment in FY 2020 =	<b>\$269,216</b>

Birth Certificate Verification (NAPHSIS)

The Department of Revenue must implement available system(s) for electronic verification of source documents when available. The currently available system for birth certificate verification is through the National Association for Public Health Statistics and Information Systems (NAPHSIS).

ASSUMPTION (continued)

Administrative Impact (continued)

The estimated costs included below do not include an allowable jurisdiction specific certification match fee which is based on the specific state cost for a birth or death certificate. The Department has prepared this fiscal note with the assumption that Missouri Department of Health and Senior Services will waive this additional fee for Missouri document verifications completed by the Missouri DOR.

The estimated costs do not include costs for re-submission of verification requests due to data entry errors. The potential number of additional \$0.55 transactions fees is unknown.

The Department is providing a range based on the amount of Missourians that opt to obtain a REAL ID compliant driver or nondriver license. The range is from 60% to 100% shown below:

Annual license issuance estimate:	1,700,000
Reduction due to Passport:	<u>-344,440</u>
Estimated # of applicants presenting a Birth Certificate	1,355,560
60% REAL ID opt in rate	<u>60%</u>
Verifications annually:	813,336
100% REAL ID opt in rate	<u>100%</u>
Verifications annually:	1,355,560
NAPHSIS per transaction (\$0.55)/Jurisdiction Verification Match Fee (\$1.35)	\$1.90
Total Annual Subscription Fees (\$100 per month)	<b>\$1,200</b>
Total Estimated Annual Cost for Birth Certificate Verification - 60%	<b>\$1,546,538</b>
Total Estimated Annual Cost for Birth Certificate Verification - 100%	<b>\$2,576,764</b>

NOTE: The costs for the verifications will be an annual estimated on-going cost after implementation. This is assumed because individuals applying for non-compliant licenses may later apply for a REAL ID compliant license and all new applicants who may opt to obtain a compliant document.

ASSUMPTION (continued)

Administrative Impact (continued)

U.S. Passport Verification Services

One time verification system set-up fee	<b>\$8,440</b>
60% REAL ID opt in rate:	206,664 transactions x \$.09 = <b>\$18,600</b>
100% REAL ID opt in rate:	344,440 transactions x \$.09 = <b>\$31,000</b>

Social Security On-Line Verification (SSOLV) System

Estimated annual increased cost to complete re-verifications of social security numbers for renewal applicants (per transaction cost of \$0.050 x 717,897 renewals based on FY 16 renewals):  
**\$35,895**

State to State Verification System (If required for compliance)

Implement a new state to state verification system to comply with provisions of the Act to ensure an applicant is only issued one REAL ID compliant document at any time.

Flat Rate One Time Implementation Fee FY 2018 **\$96,331**

Estimated per state fee FY 2019 equals =	\$29,651
FY 2019 annual per driver fee \$0.0720 x 4,350,927 =	<u>\$313,267</u>
FY 2019 Estimated Annual Cost for State to State Verification=	<b>\$342,918</b>

Estimated per state fee FY 2020 and on-going (assuming 10% increase) equals =	\$32,616
FY 2020 annual per driver fee \$0.0720 x 4,350,927=	<u>\$313,267</u>
Estimated Annual Cost State to State Verification FY 2020/ on-going =	<b>\$345,883</b>

The Department cannot guarantee that the current estimated per state annual fee or the \$0.072 per driver fee will be the required fee at the time of implementation. Any increase or decrease in the amount charged to the Department will directly affect the fiscal impact of this proposed legislation.

Fingerprint Based Criminal Background Checks

State Fee =	\$20.00
FBI Fee =	\$12.00
Collection Vendor Fee =	<u>\$8.30</u>
Total Cost per Employee	\$40.30

ASSUMPTION (continued)

Administrative Impact (continued)

1,700 = Estimated number of initial employees requiring initial background checks. Includes 1,430 LOB employees and 270 DLB employees

FY 2019 Initial Background Check Costs

1,700 x \$40.30 = **\$68,510**

FY 20 and Ongoing Background Check Costs

768 x \$40.30 = **\$30,950** estimated on-going annual cost

Estimated 700 new employee (49% turnover rate) checks for LOB

Estimated 68 new employee (25% turnover rate) checks for DLB

Overall Estimated Impact

This fiscal note has been prepared with the information available to the DOR at this time. The DOR is currently prohibited from working with the USDHS to fully understand what implementation steps are necessary for Missouri to guarantee compliance with the Act. This fiscal note does not account for software and/or programming that may be required in order to perform any additional verification required to meet application or system security requirements. If such software or programming is required, the DOR would request additional funding through the appropriations process. Ongoing maintenance or transactional costs may also need to be requested.

These costs represent the ongoing costs for what is estimated to continue for approximately six years (allowing for the six years after implementation when non-compliant licenses will expire).

Due to the USDHS domestic travel restrictions deadline of October 2020, it is assumed approximately 60% of the current license holders, not yet eligible for renewal, wanting to update their document to be REAL ID compliant, would request a document during the first two fiscal years of implementation. Assuming a possible 30% opt-in rate annually, the Department may have increased cost for completion of required verifications and document costs.

In addition, there may be a potential increase in general revenue (assuming a duplicate transaction would be issued) from transaction fees collected and a potential increase in contract license office processing fees. The revenue impact may differ if the Department is required to process the additional early opt in transactions as renewal versus duplicate transactions.

ASSUMPTION (continued)

The potential cost and revenue increase below is based on the current total valid licensed drivers and nondriver license holders on record of 4,350,927 and assuming a 30% REAL ID compliant document annual opt in rate for individuals not yet due for renewal, which would be an estimated 1,305,278 additional applications during the first two years of implementation. Based on the current number of license offices, driver license system workstations and current office staffing this large influx of applications could result in increased wait times in license offices and need for additional hours of operation and staffing.

- Increased cost to state: for additional verifications and document cost= **\$3,747,343** to **\$4,789,969**
- Potential increase in general revenue from duplicate transaction fees = **\$9,789,585**
  - This calculation is based upon 30% of the current valid licensed driver and non-driver license holders on record requesting the REAL ID compliant document:  
$$4,350,927 \times 30\% = 1,305,278 \times \$7.50 \text{ (duplicate license fee)} = \$9,789,585$$
- Potential increase in office processing fees to contract offices = **\$6,526,390**

If federal grants are available to the DOR to assist with implementation costs, the DOR would apply for such grants and work with the appropriations committees to ensure such money could be used for implementation. The State will continue to experience costs after the initial six years when non-compliant licenses expire. Every new applicant will have the option to obtain a REAL ID compliant document and any individual that didn't originally request a REAL ID compliant document could request a compliant document which will result in additional costs for ongoing electronic verifications.

Officials from the **Office of the Secretary of State (SOS)** state many bills considered by the General Assembly include provisions allowing or requiring agencies to submit rules and regulations to implement the act. The SOS is provided with core funding to handle a certain amount of normal activity resulting from each year's legislative session. The fiscal impact for this fiscal note to the SOS for Administrative Rules is less than \$2,500. The SOS recognizes that this is a small amount and does not expect that additional funding would be required to meet these costs. However, the SOS also recognizes that many such bills may be passed by the General Assembly in a given year and that collectively the costs may be in excess of what the office can sustain with the core budget.

ASSUMPTION (continued)

Therefore, the SOS reserves the right to request funding for the cost of supporting administrative rules requirements should the need arise based on a review of the finally approved bills signed by the governor.

**Oversight** assumes the SOS could absorb the costs of printing and distributing regulations related to this proposal. If multiple bills pass which require the printing and distribution of regulations at substantial costs, the SOS could request funding through the appropriation process.

Officials from the **Joint Committee on Administrative Rules** state that the proposal is not anticipated to cause a fiscal impact to their agency beyond its current appropriation.

Officials from **Department of Public Safety - Missouri Highway Patrol** assume the proposal will have no fiscal impact on their organization.

This proposal will increase **Total State Revenues**.

<u>FISCAL IMPACT - State Government</u>	FY 2018	FY 2019	FY 2020
<b>GENERAL REVENUE</b>			
<u>Income</u> - DOR - duplicate transaction fees	\$0	\$0	Could be up to \$9,789,585
<u>Cost</u> - DOR			
Personal Services	(\$96,880)	(\$263,112)	(\$263,112)
Regional training expenses	\$0	\$0	(\$4,500)
OA-ITSD services	(\$325,458)	\$0	\$0
Document vendor cost	\$0	\$0	(\$28,000)
Cameras and signature pads	\$0	\$0	(\$269,216)
NAPHSIS annual subscription fee	(\$600)	(\$1,200)	(\$1,200)
Birth certificate verifications	\$0	\$0	(\$1,546,538 to \$2,576,764)
Passport one-time fee and annual verifications	(\$8,440)	\$0	(\$18,600 to \$31,000)
State-to-State one-time fee and annual verifications	(\$96,331)	(\$342,918)	(\$345,883)
Social Security verifications increase	\$0	\$0	(\$35,895)
Background checks	\$0	(\$68,510)	(\$30,950)
<u>Total Costs</u> - DOR	<u>(\$527,709)</u>	<u>(\$675,740)</u>	(\$2,543,894 to <u>\$3,586,520</u> )
<b>ESTIMATED NET EFFECT TO GENERAL REVENUE</b>	<b><u>(\$527,709)</u></b>	<b><u>(\$675,740)</u></b>	<b>\$6,203,065 to <u>\$7,245,691</u></b>

<u>FISCAL IMPACT - Local Government</u>	FY 2018	FY 2019	FY 2020
	<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>

FISCAL IMPACT - Small Business

Contract license offices could see an increase in revenue up to \$6,526,390 due to increased processing fees with this proposal.

### FISCAL DESCRIPTION

This proposal allows the Department of Revenue to amend procedures for applying for a driver's license or identification card in order to comply with the goals or standards of the federal REAL ID Act of 2005. This proposal requires the Department to inform applicants of the option of being issued a REAL ID driver's license or identification card or non-REAL ID driver's license or identification card. The Department shall issue a non-REAL ID driver's license or identification card to those individuals who object to being issued a REAL ID license or card.

This act contains an emergency clause.

This legislation is federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

### SOURCES OF INFORMATION

Department of Revenue  
Department of Public Safety - Missouri Highway Patrol  
Office of the Secretary of State  
Joint Committee on Administrative Rules



Mickey Wilson, CPA  
Director  
January 17, 2017

Ross Strobe  
Assistant Director  
January 17, 2017