For COMMITTEE ON LEGISLATIVE RESEARCH OVERSIGHT DIVISION

FISCAL NOTE

L.R. No.: 1485S.02C Bill No.: SCS for 604

Subject: Business and Commerce; Children and Minors; Commerce and Insurance,

Department of; Consumer Protection; Contracts and Contractors; Employees - Employers; Environmental Protection; Insurance - Automobile; Insurance - General; Insurance - Property; Insurance - Life; Interstate Cooperation; Liability; Licenses - Miscellaneous; Motor Vehicles; Natural Resources, Department of; Professional Registration and Licensing; Religion; Revenue, Department of;

Securities;

Type: Original

Date: April 27, 2021

Bill Summary: This proposal modifies provisions relating to insurance.

FISCAL SUMMARY

ESTIMATED NET EFFECT ON GENERAL REVENUE FUND				
FUND AFFECTED	FY 2022	FY 2023	FY 2024	
Total Estimated Net				
Effect on General				
Revenue	\$0	\$0	\$0	

ESTIMATED NET EFFECT ON OTHER STATE FUNDS				
FUND AFFECTED	FY 2022	FY 2023	FY 2024	
Petroleum Storage				
Tank Insurance Fund	\$125,000	\$130,000	\$135,000	
Total Estimated Net				
Effect on Other State				
Funds	\$125,000	\$130,000	\$135,000	

Numbers within parentheses: () indicate costs or losses.

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ESTIMATED NET EFFECT ON FEDERAL FUNDS				
FUND AFFECTED	FY 2022	FY 2023	FY 2024	
Total Estimated Net				
Effect on All Federal				
Funds	\$0	\$0	\$0	

ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)				
FUND AFFECTED	FY 2022	FY 2023	FY 2024	
Total Estimated Net				
Effect on FTE	0	0	0	

☐ Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$250,000 in	any
of the three fiscal years after implementation of the act.	

☐ Estimated Net Effect (savings or increased revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.

ESTIMATED NET EFFECT ON LOCAL FUNDS			
FUND AFFECTED	FY 2022	FY 2023	FY 2024
Local Government	\$0	\$0	\$0

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FISCAL ANALYSIS

ASSUMPTION

<u>8303.220 – Certificates of Self-Insurance</u>

Officials from the **Department of Revenue (DOR)** assume the following regarding this proposal:

Administrative Impact - Driver License Bureau (DLB)

Currently, 20 religious organizations participate in Missouri's Self-Insurance Program because their religious beliefs "prohibit" their members from purchasing insurance. The proposed legislation revising "prohibits" to "discourages" will significantly increase the number of religious denominations qualifying for self-insurance. This presumption is based on a religious organization only being required to "discourage" its members from purchasing insurance, rather than "prohibiting" (forbidding) the purchase of insurance.

To implement the proposed changes, the Driver License Bureau will be required to:

- Update forms and correspondence;
- Update procedures and Department website;
- Revise Administrative Rules; and
- Train Staff

FY 2022 - Driver License Bureau

Research/Data Assistant	120 hrs. @ \$15.98 per hr.	= \$1,918
Research/Data Analyst	120 hrs. @\$23.82 per hr.	=\$2,858
Administrative Manager	80 hrs. @\$22.24 per hr.	= \$1,779
Total		\$6,555

FY 2022 – Personnel Services Bureau

2 Associate Research/Data Analyst 40 hrs. @\$19.08 per hr. X 2 = \$1,526

Total FY 2022 Cost \$8,081

FTE Requirements

The Department issues the Certificate of Insurance and the insurance cards in the name of the Religious Organization rather than the members or vehicle owners' names. Part of the application process and yearly renewal requires the religious organization to provide a listing of all members, as well as the make, model, year, vehicle identification number (VIN), and license plate number for each vehicle covered by the Certificate of Self-Insurance.

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Every vehicle is researched and key-entered into the Department Self-Insurance Verification System (DSIV). This provides the local License Offices the ability to verify insurance compliance at the time of vehicle registration and renewal.

It takes an employee approximately two minutes to research and key each vehicle. The Department currently has one FTE (Account Assistant) to oversee the Self-Insurance Programs.

6,070	Current vehicles with religious exemption
<u>X 4</u>	Estimated increase in religious exemptions
24,280	Estimated Total participants of the religious exemption
<u>X 2</u>	Number Minutes to research and key each vehicle
48,560	Total minutes
/ 60	Number of minutes per hour
809	Total number of FTE hours needed for DSIV research and entry
/ 8	Hours per day
101	Total days needed to process religious vehicle listings
/ 252	Work days per year
.4	TOTAL FTE (Account Clerk- \$26,340)

For the purposes of this fiscal note, the Department will round the fiscal note requirement down to **0 FTE**. Changing the requirement to be eligible for the religious exemption to insurance from "prohibited" to "discouraged" could potentially result in an increase in individuals claiming this exemption. If the increase is more significant than anticipated, FTE will be requested from the appropriations process.

Increased Cost for Self-Insurance Card Stock

The Department prints all Self-Insurance Cards on secure-card stock to prevent fraud. Six insurance cards are printed on each 8 x 10 sheet. The cost per sheet is \$0.12.

\$3,457	Total cost for additional card stock
X \$.12	Cost per sheet
28,809	Number of 8 x 10 card stock sheets
<u>/ 6</u> -	Number of cards printed per sheet
172,856-	Number of vehicles requiring an insurance card

<u>Increased Cost for Envelopes and Postage</u>

The Department mails large envelopes containing the quantity of insurance cards needed for each self-insured organization. Postage is determined based on the weight of each envelope, which contains different quantity volumes of cards. This varies based on the number of members and vehicles insured under each self-insurance certificate issued. Each envelope will hold approximately 350 pages x 6 per page = 2,100 cards.

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Envelopes

\$81	Total Cost of Envelopes
X \$.99	Cost per Envelope
82	Total Envelopes
/ 350	Number of sheets per envelope
28,809	Number of card-stock sheets

Postage

82 Total Envelopes

X \$7.00 Estimated postage cost per envelope

\$ 574 Total cost for postage

FY 2022 Total Cost for card stock, envelopes, and postage (\$3,457+\$81+\$574) = \$4,112/12=\$343x10 = \$3,430

FY 2023 Total Cost for card stock, envelopes, and postage (\$3,457+\$81+\$574) = \$4,214 (inflation added)

FY 2024 Total Cost for card stock, envelopes, and postage (\$3,457+\$81+\$574) = \$4,320 (inflation added)

Oversight assumes DOR is provided with core funding to handle a certain amount of activity each year. Oversight assumes DOR could absorb the costs related to this proposal. If multiple bills pass which require additional staffing and duties at substantial costs, DOR could request funding through the appropriation process.

In response to a previous version, officials from the **Department of Commerce and Insurance** assumed the proposal would have no fiscal impact on their organization. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note.

8319.131 – Underground Storage Tanks

In response to a similar proposal from 2021 (SB 310), officials from the **Petroleum Storage Tank Insurance Fund (PSTIF)** assumed this proposal would have a positive fiscal impact of approximately \$125,000 in FY 2022 and thereafter to PSTIF as it would eliminate the need for the Board of Trustees to purchase excess coverage from the private market.

Oversight does not have information to the contrary and therefore, Oversight will reflect the estimates as provided by the PSTIF.

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In response to a similar proposal from 2021 (SB 310), officials from the **Department of Commerce and Insurance**, **Department of Natural Resources** and **Missouri Department of Transportation** each assume the proposal will have no fiscal impact on their respective organizations. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note for these agencies.

<u>8375.029 - Continuing Education Credits for Insurance Producers</u>

In response to a previous version, officials from the **Department of Commerce and Insurance** assumed the proposal would have no fiscal impact on their organization. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note.

8375.246 – Credit for Reinsurance

In response to a similar proposal from 2021 (HB 239), officials from the **Department of Commerce and Insurance** assumed the proposal would have no fiscal impact on their organization.

Oversight notes that the Department of Commerce and Insurance has stated the proposal would not have a direct fiscal impact on their organization. Oversight does not have any information to the contrary. Therefore, Oversight will reflect a zero impact on the fiscal note.

8376.2080 – Funding Agreements for Life Insurance Companies

In response to a similar proposal from 2021 (SB 90), officials from the **Department of Commerce and Insurance** assumed the proposal would have no fiscal impact on their organization. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note.

8379.120 – Explanation of Refusals for Automobile Insurance

In response to a similar proposal from 2021 (SB 294), officials from the **Department of Commerce and Insurance** assumed the proposal would have no fiscal impact on their organization. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note.

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<u>8379.1800, 379.1803, 379.1806, 379.1809, 379.1812, 379.1815, 379.1818, 379.1821 &</u>
<u>379.1824 – Group Personal Lines Property and Casualty Insurance</u>

In response to a similar proposal from 2021 (SB 209), officials from the **Department of Commerce and Insurance**, the **Department of Labor and Industrial Relations**, the **Department of Revenue**, the **Department of Public Safety - Missouri Highway Patrol**, the **Missouri Department of Conservation**, the **Missouri Department of Transportation** and the **Office of Administration** each assumed the proposal would have no fiscal impact on their respective organizations. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note for these agencies.

§§436.700 & 507.184 - Missouri Statutory Thresholds for Settlements Involving Minors Act

In response to a similar proposal from 2021 (SCS for SB 295), officials from the Office of the State Courts Administrator, the Department of Commerce and Insurance, the Department of Labor and Industrial Relations, the Department of Mental Health and the Department of Social Services each assumed the proposal would have no fiscal impact on their respective organizations. Oversight does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note for these agencies.

Responses regarding the proposed legislation as a whole

Rule Promulgation

In response to proposals with similar rule promulgation language, officials from the **Joint Committee on Administrative Rules** assumed this proposal is not anticipated to cause a fiscal impact beyond its current appropriation.

In response to proposals with similar rule promulgation language, officials from the **Office of the Secretary of State** noted many bills considered by the General Assembly include provisions allowing or requiring agencies to submit rules and regulations to implement the act. The Secretary of State's office is provided with core funding to handle a certain amount of normal activity resulting from each year's legislative session. The fiscal impact for this fiscal note to Secretary of State's office for Administrative Rules is less than \$5,000. The Secretary of State's office recognizes that this is a small amount and does not expect that additional funding would be required to meet these costs. However, they also recognize that many such bills may be passed by the General Assembly in a given year and that collectively the costs may be in excess of what their office can sustain with their core budget. Therefore, they reserve the right to request funding for the cost of supporting administrative rules requirements should the need arise based on a review of the finally approved bills signed by the governor.

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FISCAL IMPACT – State Government PETROLEUM STORAGE TANK INSURANCE FUND (0585)	FY 2022 (10 Mo.)	FY 2023	FY 2024
Savings – PSTIF – no longer have to purchase excess coverage from the private market-section 139.131 p. 5	\$125,000	<u>\$130,000</u>	<u>\$135,000</u>
ESTIMATED NET EFFECT ON THE PETROLEUM STORAGE TANK INSURANCE FUND	<u>\$125,000</u>	<u>\$130,000</u>	<u>\$135,000</u>

FISCAL IMPACT – Local Government	FY 2022 (10 Mo.)	FY 2023	FY 2024
	(======)		
	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>

FISCAL IMPACT – Small Business

No direct fiscal impact to small businesses would be expected as a result of this proposal.

FISCAL DESCRIPTION

This proposal modifies provisions relating to the regulation of insurance.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

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SOURCES OF INFORMATION

Department of Revenue Department of Commerce and Insurance Office of the Secretary of State Joint Committee on Administrative Rules Missouri Department of Transportation Department of Natural Resources Petroleum Storage Tank Insurance Fund Department of Labor and Industrial Relations Missouri Department of Conservation Office of Administration Missouri Highway Patrol Department of Mental Health Department of Social Services Office of the State Courts Administrator

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April 27, 2021

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