COMMITTEE ON LEGISLATIVE RESEARCH OVERSIGHT DIVISION

FISCAL NOTE

L.R. No.: 4004S.05C Bill No.: SCS for SB 847

Subject: Agriculture; Licenses - Motor Vehicle; Motor Vehicles; Department of Revenue;

Environmental Protection; Fees; Motor Fuel; Air Quality; Licenses -

Miscellaneous; Transportation

Type: Original

Date: March 5, 2024

Bill Summary: This proposal modifies provisions relating to vehicle registration.

FISCAL SUMMARY

ESTIMATED NET EFFECT ON GENERAL REVENUE FUND					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
General Revenue	(\$400,000)	\$0	\$0		
Total Estimated Net					
Effect on General					
Revenue	(\$400,000)	\$0	\$0		

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ESTIMATED NET EFFECT ON OTHER STATE FUNDS					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
Highway Fund*	\$0	\$0	\$2,985,211		
Motor Vehicle					
Commission Fund*	\$0	\$0	\$231,026		
Total Estimated Net					
Effect on Other State					
Funds	\$0	\$0	\$3,216,237		

^{*}Oversight notes Section B delays the effective date of the proposal to "as soon as technologically possible following the development and maintenance of a modernized, integrated system..." The Department of Revenue assumed the increase in revenue from the changers in the proposal will occur beginning in FY 2027 due to the delayed implementation of this legislation.

Numbers within parentheses: () indicate costs or losses.

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ESTIMATED NET EFFECT ON FEDERAL FUNDS					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
Total Estimated Net					
Effect on All Federal					
Funds	\$0	\$0	\$0		

ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)					
FUND AFFECTED	FY 2025	FY 2026	FY 2027		
Total Estimated Net					
Effect on FTE	0	0	0		

- ⊠ Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.
- ⊠ Estimated Net Effect (savings or increased revenues) expected to exceed \$250,000 in any of the three fiscal years after implementation of the act or at full implementation of the act.

ESTIMATED NET EFFECT ON LOCAL FUNDS					
FUND AFFECTED FY 2025 FY 2026 FY					
Local Government	\$0	\$0	\$995,069		

FISCAL ANALYSIS

ASSUMPTION

§301.033 – Farm Fleet Vehicles

Officials from the **Department of Revenue (DOR)** assume the following regarding this proposal:

Administrative Impact

To incorporate the proposed changes to allow for farm fleet registration, for farmers owning more than one farm vehicle, multiple department systems and procedures will need modifications.

To implement the proposed changes, the Department will be required to:

- Update procedures, manuals, Department website, and correspondence letters;
- Update Department system(s); and
- Train staff.

FY 2025 – Motor Vehicle Bureau (MVB)

Associate Research/Data Analyst 100 hrs. @ \$25.22 per hr. = \$2,522 Research/Data Analyst 30 hrs. @ \$27.00 per hr. = \$810 Administrative Manager 20 hrs. @ \$29.31 per hr. = \$586 Lead Administrative Support Asst. 45 hrs. @ \$18.54/hr. = \$834

FY 2025 – Systems Analysis and Support

Associate Research/Data Analyst 219 hrs. @ \$21.64 per hr. = \$4,739 Research/Data Analyst 55 hrs. @ \$27.00 per hr. = \$1,485 Administrative Manager 27 hrs. @ \$29.31 per hr. = \$791

FY 2026 – Strategy and Communications Office

Associate Research/Data Analyst 40 hrs. @ \$21.64 per hr. = \$857

Total Costs \$12,624

The proposed legislation may cause an increase in telephone inquiries, email correspondence, and new applications for Farm Fleet Registrations received by the Department. If the volume is more significant than anticipated, additional FTE's will be requested through the appropriation process.

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Oversight assumes DOR will use existing staff and will not hire additional FTE to conduct these activities; therefore, Oversight will not reflect the administrative costs DOR has indicated on the fiscal note.

Revenue Impact

DOR notes the current transfer fee is \$2. This proposal does not change that, nor will it result in an increase in transfer transactions; therefore, there should not be a revenue impact. The \$2 fee is not to add a vehicle to a fleet, but to transfer plates to the vehicle if a new vehicle for the fleet is purchased and the owner wants to transfer unexpired license plates from a previous vehicle owned.

In addition, this proposal will not increase the number of farm vehicles that need license plates. Any additional cost to issue plates that say special farm fleet vehicle plates, if any, will be minimal and absorbed as the number of plates being manufactured will not increase.

To create a new plate type, the upfront cost to be covered by the department will be:

- For passenger: 6,000lb and 12,000lb \$125.00
- For every additional weight type:

18,000 lb \$45.00

24,000 lb \$45.00

26,000 lb \$45.00

30,000 lb \$45.00

36,000 lb \$45.00

42,000 lb \$45.00

48,000 lb \$45.00

54,000 lb \$45.00

60,000 lb \$45.00

66,000 lb \$45.00

72,000 lb \$45.00

80,000 lb \$45.00

Total \$665.00

FY 2022: 11,307 plates registered with a farm tab FY 2023: 11,584 plates registered with a farm tab

The department is unsure how many farmers will meet the requirements of having more than one vehicle registered as a farm vehicle and choose to register as a farm fleet.

Officials from the **Office of Administration - Budget and Planning (B&P)** assume Section 301.033.3 requires the Director of Revenue to establish a system to register all farm vehicles on an annual or biennial basis if owned or purchased by a registered farm vehicle fleet owner.

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A registration fee is required; however, no explicit fee amount is stated in the bill. B&P assumes that DOR would establish a fee sufficient to fund this program. It also establishes as \$2.00 fee for the transfer of ownership of any farm vehicles within any registered farm vehicle fleets. These new fees could positively impact total state revenues by an unknown amount. B&P defers to DOR for a specific estimate.

§§301.055, 301.070 & 301.140 – Vehicle Registration Flat Fee

Officials from the **Department of Revenue (DOR)** assume the following regarding this proposal:

Administrative Impact

To implement the proposed legislation the department will be required to:

- Create new procedures, training manuals, notices, and forms;
- Update procedures, forms, and correspondence
- Update associated fee charts, and the Department website;
- Update the Dealer Operating Manual;
- Update the Missouri Titling Manual;
- Send communications to contracted license offices and other contracted stakeholders:
- Train internal and contract license office staff.

FY 2025 – Motor Vehicle Bureau

Associate Research/Data Analyst 100 hrs. @ \$25.22/hr. = \$2,522 Administrative Manager 20 hrs. @ \$29.31/hr. = \$586 Research/Data Analyst 30 hrs. @ \$27.00/hr = \$810

FY 2025 – Strategy and Communications Office

Associate Research/Data Analyst 40 hrs. @ \$21.64/hr. = \$857

Total Cost = \$4,775

Oversight assumes DOR will use existing staff and will not hire additional FTE to conduct these activities; therefore, Oversight will not reflect the administrative costs DOR has indicated on the fiscal note.

Revenue Impact

DOR notes currently there are 3,316,388 motor vehicles other than commercial motor vehicles registered. Using the current fee chart the total amount of revenue collected for registrations is \$77,873,889.

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Horsepower (HP)	Fee	Number of Active	Total Collected
		Registrations by HP	
Under 12 HP	\$18.00	25,387	\$456,966
12 HP – 23	\$21.00	1,730,475	\$36,339,975
HP/Electric/Low			
Speed			
24 HP – 35 HP	\$24.00	1,235,914	\$29,661,936
36 HP – 47 HP	\$33.00	211,381	\$6,975,573
48 HP – 59 HP	\$39.00	109,965	\$4,288,635
60 HP 0 71 HP	\$45.00	2,627	\$118,215
72+ HP	\$51.00	639	\$32,589
Total		3,316,388	\$77,873,889

Twenty-five cents of the proposed twenty-five-dollar fee is still to be credited to the Railroad Grade Crossing Safety Account prescribed in Section 389.612. The railroad crossing fee will not see a change as DOR will be processing the same number of transactions and there is no increase in the fee.

Calculations based off current number of registrations multiplied by the proposed flat fee of \$24.75

 $3,316,388 \times $24.75 = $82,080,603$

Projection of \$4,206,714 (\$82,080,603 - \$77,873,889) increase to highway and local revenue. This increase will occur beginning in FY 2027 due to the delayed implementation of this legislation.

There were 132,758 motorcycles registered in FY 2023. The current registration fee is \$8.50. This proposal increases the registration fee to \$10. This would equate to a **\$199,137** increase in revenue.

The registration fee for motortricycles and autocycles is currently \$10 so there is no change in the fee.

Oversight does not have information to the contrary and therefore, Oversight will reflect the revenue estimates as provided by DOR.

Officials from the **Office of Administration - Budget and Planning (B&P)** assume Section 301.055.1 adjusts the annual registration fee for motor vehicles other than commercial motor vehicles to twenty-five dollars, inclusive of the railroad crossing safety fee prescribed in section 389.612. Section 301.055.2 also creates an annual registration fee for motorcycles, motortricycles, and autocycles at ten dollars, inclusive of the railroad crossing safety fee prescribed in Section 389.612.

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The prior fees were based on the amount of vehicle horsepower or classification with motor vehicle fees ranging from \$18.00 to \$51.00 and motorcycles set at \$8.50. Such adjustment of registration fees could impact total state revenue by an unknown amount. B&P defers to DOR for a specific estimate.

§301.110 – Alternative Fuel Decals

Officials from the **Department of Revenue (DOR)** assume the following regarding this proposal:

Administrative Impact

To implement the proposed legislation the department will be required to:

- Create new procedures, training manuals, notices, and forms;
- Update procedures, forms, and correspondence
- Update associated fee charts, and the Department website;
- Update the Dealer Operating Manual;
- Update the Missouri Titling Manual;
- Send communications to contracted license offices and other contracted stakeholders;
- Train internal and contract license office staff.

FY 2025 – Motor Vehicle Bureau

Associate Research/Data Analyst 60 hrs. @ \$25.22/hr. = \$1,513 Administrative Manager 20 hrs. @ \$29.31/hr. = \$586 Research/Data Analyst 30 hrs. @ \$27.00/hr = \$810

FY 2025 – Strategy and Communications Office

Associate Research/Data Analyst 60 hrs. @ \$21.64/hr. = \$1,298

Total Cost = \$4,207

The proposed legislation may cause an increase in telephone inquiries and email correspondence received by the Department. If the volume is more significant than anticipated, additional FTE's will be requested through the appropriation process.

Oversight assumes DOR will use existing staff and will not hire additional FTE to conduct these activities; therefore, Oversight will not reflect the administrative costs DOR has indicated on the fiscal note.

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§301.142 – Disabled Placard Renewals

Officials from the **Department of Revenue (DOR)** assume the following regarding this proposal:

Administrative Impact

To implement the proposed legislation the department will be required to:

- Create new procedures, training manuals, notices, and forms;
- Update procedures, forms, and correspondence
- Update associated fee charts, and the Department website;
- Update the Dealer Operating Manual;
- Update the Missouri Titling Manual;
- Send communications to contracted license offices and other contracted stakeholders;
- Train internal and contract license office staff.

FY 2025 – Motor Vehicle Bureau

Associate Research/Data Analyst 100 hrs. @ \$25.22/hr. = \$2,522 Administrative Manager 20 hrs. @ \$29.31/hr. = \$586 Research/Data Analyst 30 hrs. @ \$27.00/hr = \$810

FY 2025 – Strategy and Communications Office

Associate Research/Data Analyst 40 hrs. @ \$21.64/hr. = \$857

Total Cost = \$4,775

Oversight assumes DOR will use existing staff and will not hire additional FTE to conduct these activities; therefore, Oversight will not reflect the administrative costs DOR has indicated on the fiscal note.

§301.147 – Even/Odd Motor Vehicle Registrations

Officials from the **Department of Revenue (DOR)** assume the following regarding this proposal:

Administrative Impact

To implement the proposed legislation the department will be required to:

- Create new procedures, training manuals, notices, and forms;
- Update procedures, forms, and correspondence
- Update associated fee charts, and the Department website;

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- Update the Dealer Operating Manual;
- Update the Missouri Titling Manual;
- Send communications to contracted license offices and other contracted stakeholders;
- Train internal and contract license office staff.

FY 2025 – Motor Vehicle Bureau

Research/Data Analyst 60 hrs. @ \$27.00 per hr. = \$1,620 Administrative Manager 30 hrs. @ \$29.31 per hr. = \$879 Associate Research/Data Analyst 100 hrs. @ \$25.22 per hr. = \$2,522

FY 2025 – Strategy and Communications Office

Associate Research/Data Analyst 100 hrs. @ \$21.64 per hr. = \$2,164 Research/Data Analyst 50 hrs. @ \$27.00 per hr. = \$1,350

Total Costs = \$8,535

The Department anticipates that they will be able to absorb these costs and that there will be minimal impact. If multiple bills are passed that require department resources, FTE may be requested through the appropriations process.

Oversight assumes DOR will use existing staff and will not hire additional FTE to conduct these activities; therefore, Oversight will not reflect the administrative costs DOR has indicated on the fiscal note.

Revenue Impact

DOR notes there could be some variance in revenue the first fiscal year, but the department has determined this to be minimal.

§301.560 – Dealer Plate Fee Distribution of Funds

Officials from the **Department of Revenue (DOR)** assume the following regarding this proposal:

Administrative Impact

To implement the proposed legislation the department will be required to:

- Create new procedures, training manuals, notices, and forms;
- Update procedures, forms, and correspondence
- Update associated fee charts, and the Department website;
- Update the Dealer Operating Manual;
- Update the Missouri Titling Manual;
- Send communications to contracted license offices and other contracted stakeholders;

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• Train internal and contract license office staff.

FY 2025 – Motor Vehicle Bureau

Research/Data Analyst 60 hrs. @ \$27.00 per hr. = \$ 1,620 Administrative Manager 30 hrs. @ \$29.31 per hr. = \$ 879 Associate Research/Data Analyst 100 hrs. @ \$25.22 per hr. = \$ 2,522

FY 2025 – Strategy and Communications Office

Associate Research/Data Analyst 100 hrs. @ \$21.64 per hr. = \$2,164 Research/Data Analyst 50 hrs. @ \$27.00 per hr. = \$1,350

Total Costs = \$8,535

The Department anticipates that they will be able to absorb these costs and that there will be Minimal Impact. If multiple bills are passed that require department resources, FTE may be requested through the appropriations process.

Oversight assumes DOR will use existing staff and will not hire additional FTE to conduct these activities; therefore, Oversight will not reflect the administrative costs DOR has indicated on the fiscal note.

Revenue Impact

In calendar year 2022, 2,479 dealers renewed ordering a total of 12,296 dealer plates.

Master plates 2,479 x \$50 = \$123,950 Additional plates 9,817 x \$10.50 = \$103,078.50

In calendar year 2023, 4,329 dealers renewed ordering a total of 43,154 dealer plates.

Master plates 4,329 x \$50 = \$216,450 Additional plates 38,825 x \$10.50 = \$407,662.50

The Department projects in calendar year 2027, 2,479 dealers will renew ordering a total of 12,296 dealer tabs.

First tab 2,479 x \$25 = \$61,975 Additional tabs 9,817 x \$6 = \$58,902

The Department projects in calendar year 2028 4,329 dealers will renew ordering a total of 43,154 dealer tabs.

First tab 4,329 x \$25 = \$108,225 Additional tabs 38,825 x \$6 = \$232,950

KB:LR:OD

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This proposal would shift the fees collected from dealers for plates and tabs to the Motor Vehicle Commission Fund that pays for them versus being deposited in the Highway and local fund. The Motor Vehicle Commission fund would see an increase of approximately \$462,052 every two years and there will be a loss every two years to Highway and local funds of approximately \$851,141. Calculations are made using two years due to the uneven nature of the collections each year. For the purpose of this fiscal note, the Department used an even weighted average for the calculation of the increase to the Motor Vehicle Commission Fund, and the loss to the Highway and local funds.

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FY 2027 Motor Vehicle Commission Fund Increase = \$231,026 (\$61,975 + \$108,225 = \$85,100 & \$58,902 + \$232,950 = \$291,852 / 2 = \$145,926. \$85,100 + \$145,926 = \$213,026)
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Oversight does not have information to the contrary and therefore, Oversight will reflect the revenue estimates as provided by DOR.

Officials from the **Office of Administration - Budget and Planning (B&P)** assume Section 301.560.3 mandates the Department of Revenue shall issue a renewal tab to be placed on the lower right corner of the plate or certificate upon renewal. The fee for the tab renewal shall be twenty-five dollars for the first tab and six dollars for each additional tab and deposited into the Motor Vehicle Commission Fund. These new tab renewal fees would positively impact total state revenues. B&P defers to DOR for a specific estimate on the revenue impact.

§307.350 – Even/Odd Motor Vehicle Registrations and Safety Inspections

Administrative Impact

To implement the proposed legislation the department will be required to:

- Create new procedures, training manuals, notices, and forms;
- Update procedures, forms, and correspondence
- Update associated fee charts, and the Department website;
- Update the Dealer Operating Manual;
- Update the Missouri Titling Manual;
- Send communications to contracted license offices and other contracted stakeholders;
- Train internal and contract license office staff.

FY 2025 – Motor Vehicle Bureau

Research/Data Analyst 60 hrs. @ \$27.00 per hr. = \$ 1,620 Administrative Manager 30 hrs. @ \$29.31 per hr. = \$ 879 Associate Research/Data Analyst 100 hrs. @ \$25.22 per hr. = \$ 2,522 L.R. No. 4004S.05C Bill No. SCS for SB 847 Page **12** of **16** March 5, 2024

FY 2025 – Strategy and Communications Office

Associate Research/Data Analyst 100 hrs. @ \$21.64 per hr. = \$2,164 Research/Data Analyst 50 hrs. @ \$27.00 per hr. = \$1,350

Total Costs = \$8,535

The Department anticipates that they will be able to absorb these costs and that there will be Minimal Impact. If multiple bills are passed that require department resources, FTE may be requested through the appropriations process.

Oversight assumes DOR will use existing staff and will not hire additional FTE to conduct these activities; therefore, Oversight will not reflect the administrative costs DOR has indicated on the fiscal note.

§643.315 – Even/Odd Motor Vehicle Registrations and Emissions Inspections

Administrative Impact

To implement the proposed legislation the department will be required to:

- Create new procedures, training manuals, notices, and forms;
- Update procedures, forms, and correspondence
- Update associated fee charts, and the Department website;
- Update the Dealer Operating Manual;
- Update the Missouri Titling Manual;
- Send communications to contracted license offices and other contracted stakeholders;
- Train internal and contract license office staff.

FY 2025 – Motor Vehicle Bureau

Research/Data Analyst 60 hrs. @ \$27.00 per hr. = \$ 1,620 Administrative Manager 30 hrs. @ \$29.31 per hr. = \$ 879 Associate Research/Data Analyst 100 hrs. @ \$25.22 per hr. = \$ 2,522

FY 2025 – Strategy and Communications Office

Associate Research/Data Analyst 100 hrs. @ \$21.64 per hr. = \$2,164 Research/Data Analyst 50 hrs. @ \$27.00 per hr. = \$1,350

Total Costs = \$8,535

The Department anticipates that they will be able to absorb these costs and that there will be Minimal Impact. If multiple bills are passed that require department resources, FTE may be requested through the appropriations process.

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Oversight assumes DOR will use existing staff and will not hire additional FTE to conduct these activities; therefore, Oversight will not reflect the administrative costs DOR has indicated on the fiscal note.

Bill as a Whole – Department of Revenue Fusion Implementation Consultant

DOR assumes a cost to the Implementation Consultant of \$250/hour x 1,600 hrs = \$400,000

The costs associated with these legislative changes may be outside of the current contract and identified programming work for DOR's incoming integrated system. As such, the department has included the potential costs associated with making the changes to the integrated system by the department's current vendor.

The fiscal impact estimated above is based on changes in the current Department's Motor Vehicle and Driver Licensing system environment. The implementation of this legislation will be coordinated with the integration of the Department's Motor Vehicle and Driver Licensing software system approved and passed by the General Assembly in 2020 (SB 176). To avoid duplicative technology development and associated costs to the state, it is recommended a delayed effective date be added to this bill to correlate with the installation of the new system.

Oversight does not have information to the contrary and therefore, Oversight will reflect the implementation consultant costs as provided by DOR.

Bill as a Whole

Officials from the **Missouri Highway Patrol** and **Missouri Department of Agriculture** each assume the proposal will have no fiscal impact on their respective organizations. **Oversight** does not have any information to the contrary. Therefore, Oversight will reflect a zero impact in the fiscal note for these agencies.

Officials from the **Missouri Department of Transportation** defer to DOR for the potential fiscal impact of this proposal.

Rule Promulgation

Officials from the **Joint Committee on Administrative Rules** assume this proposal is not anticipated to cause a fiscal impact beyond its current appropriation.

Officials from the **Office of the Secretary of State (SOS)** note many bills considered by the General Assembly include provisions allowing or requiring agencies to submit rules and regulations to implement the act. The SOS is provided with core funding to handle a certain amount of normal activity resulting from each year's legislative session. The fiscal impact for this fiscal note to the SOS for Administrative Rules is less than \$5,000.

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The SOS recognizes that this is a small amount and does not expect that additional funding would be required to meet these costs. However, the SOS also recognizes that many such bills may be passed by the General Assembly in a given year and that collectively the costs may be in excess of what the office can sustain with its core budget. Therefore, the SOS reserves the right to request funding for the cost of supporting administrative rules requirements should the need arise based on a review of the finally approved bills signed by the governor.

FY 2025 (10 Mo.)	FY 2026	FY 2027
(\$400,000)	<u>\$0</u>	<u>\$0</u>
(\$400,000)	<u>\$0</u>	<u>\$0</u>
\$0	\$0	\$3,155,036
\$0	\$0	\$149,353
<u>\$0</u>	<u>\$0</u>	(\$319,178)
<u>\$0</u>	<u>\$0</u>	<u>\$2,985,211</u>
	(\$400,000) (\$400,000) \$0 \$0	(\$400,000) \$0 (\$400,000) \$0 \$0 \$0 \$0 \$0 \$0 \$0

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FISCAL IMPACT – State Government	FY 2025	FY 2026	FY 2027
	(10 Mo.)		
MOTOR VEHICLE COMMISSION			
FUND			
Revenue – motor vehicle dealer plate			
fees (§301.560) p. 10-11	<u>\$0</u>	<u>\$0</u>	\$231,026
ESTIMATED NET EFFECT ON			
THE MOTOR VEHICLE			
COMMISSION FUND	<u>\$0</u>	<u>\$0</u>	<u>\$231,026</u>

FISCAL IMPACT – Local Government	FY 2025 (10 Mo.)	FY 2026	FY 2027
LOCAL POLITICAL SUBDIVISIONS			
Revenue – (Cities 15%) increase in motor vehicle registration fees collected (§301.055, 301.070 & 301.140) p. 6	\$0	\$0	\$631,007
Revenue – (Counties 10%) increase in motor vehicle registration fees collected (§301.055, 301.070 & 301.140) p. 6	\$0	\$0	\$420,671
Revenue – (Cities 15%) increase in motorcycle registration fees collected (§301.055, 301.070 & 301.140) p. 6	\$0	\$0	\$29,871
Revenue – (Counties 10%) increase in motorcycle registration fees collected (§301.055, 301.070 & 301.140) p. 6	\$0	\$0	\$19,913
Loss – motor vehicle dealer plate fees being deposited into the Motor Vehicle Commission Fund (§301.560) p. 10-11	<u>\$0</u>	<u>\$0</u>	(\$106,393)
ESTIMATED NET EFFECT ON LOCAL POLITICAL SUBDIVISIONS	<u>\$0</u>	<u>\$0</u>	<u>\$995,069</u>

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FISCAL IMPACT – Small Business

Small agriculture businesses could be positively impacted by this proposal. Small businesses that register motor vehicles could be impacted by this proposal. Small motor vehicle dealerships could be impacted by this proposal.

FISCAL DESCRIPTION

This proposal modifies provisions relating to vehicle registration.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

SOURCES OF INFORMATION

Department of Revenue
Missouri Highway Patrol
Missouri Department of Transportation
Missouri Department of Agriculture
Office of the Secretary of State
Joint Committee on Administrative Rules
Office of Administration - Budget and Planning

Julie Morff Director March 5, 2024

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Ross Strope Assistant Director March 5, 2024